Complementary Private Pension Funds Estatistics in Brazil

Closed Pension Funds - EFPC

Closed Pension Funds
301
2,706
Union and Professional Associations
1,136
Pension Plans
1,103
33

Source: SURPC Reports (Extraction: 06/24/2018)

Quantity and Percentage of Closed Pension Funds

Sponsorship	Quantity	Percentage
1. Public	89	30%
2. Private	191	63%
3. Union and Professional Associations	21	7%
Total	301	100%

Source: SURPC Reports (Extraction: 06/24/2018)

Assets Evolution by Type of Sponsors (Nominal Values- R\$ Billions)

Spancarchin	2014	2015	2016	2017	Mar/2018	
Sponsorship	2014	2015	2016		R\$	%
1. Public	451.07	446.93	484.59	514.58	528.91	61%
2. Private	250.59	271.95	303.57	319.42	326.03	38%
3. Union and Professional Associations	2.51	3.25	6.71	7.90	8.22	1%
Total	704.17	722.13	794.87	841.90	863.16	100%

Source: SURPC Reports (Extraction: 06/24/2018)

Complementary Private Pension Funds for Public



Operating Costs (Consolidated Data)

Total Plans

Fees	2015	2016	2017	mar/2018
Contribution Fee	3.57%	3.54%	3.24%	3.52%
Administration Fee	0.34%	0.33%	0.33%	0.36%*

Source: SURPC Reports (Extraction: 06/24/2018)

*Annualized projection based on Jan / 2018 calculation of 0.03%. **Contribution Fee:** percentage discount on the sum of contributions and benefits of the plan;

Administration Fee: percentage discount on the amount of assets that guarantee

Closed Pension Funds'Surplus or Deficit Evolution (Nominal Values – R\$ Billions)

DESCRIPTION	2013	2014	2015	2016	2017	Mar/ 2018
Surplus	37.74	27.71	13.64	17.84	20.28	24.27
Deficit	-21.72	-30.99	-76.29	-72.46	-36.14	-31.23
Net financial position	16.02	-3.28	-62.65	-54.62	-15.86	-6.96

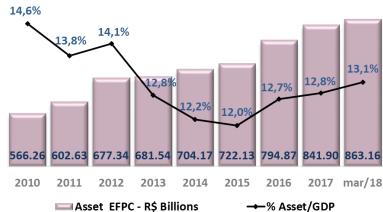
Source: SURPC Reports (Extraction: 06/24/2018)

Quantity and Percentage of EFPC per region

REGION	Quantity	%
Southeast	186	62%
South	52	17%
Midwest	31	10%
Northeast	30	10%
North	2	1%

Source: SURPC Reports (Extraction: 06/24/2018)

Total Pension Assets of EFPC; % GDP



Source: SURPC Reports (Extraction: 06/24/2018) Brazilian Institute of Geography and Statistics.

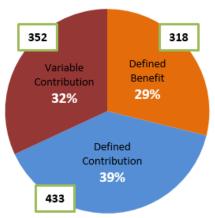
Closed Pension Funds - EFPC

Employed -Sponsored Plans 1,038 Union/Professional Associations Sponsored Plans* 65

Total Pension Plans 1,103 Percentage of Solvent Plans 72%

Source: SURPC Reports (Extraction: 06/24/2018); *Only DC plans.

Quantity and Percentage by type of plan



Source: SURPC Reports (Extraction: 06/24/2018)

Investiments (Nominal Values – R\$ Billions)

Type of Investiment	DB	DC	vc	Total	% Total
Fixed Income	269.6	61.0	114.4	445.1	54.82%
Variable Income	122.4	7.5	20.9	150.8	18.58%
Multimarket	65.8	35.5	45.3	146.6	18.04%
Real State	28.0	0.4	3.2	31.6	3.89%
Estructured Investiments	9.9	0.6	3.1	13.6	1.67%
Investiments Abroad	0.1	0.0	0.0	0.1	0.01%
Operations with participants	13.0	1.0	6.2	20.2	2.48%
Others	3.1	0.3	0.8	4.2	0.51%
Total	511.9	106.4	193.9	812.2	100%

Source: SURPC Reports (Extraction: 06/24/2018)

Benefits, Contributions and Assets by type of plan (Nominal Values - R\$ Billions)

Plan type	Benefits paid	Contributions	Total Assets
DB	10.84	2.23	544.98
DC	1.45	1.47	108.34
VC	2.26	2.79	199.55
Total	14.55	6.49	852.87

Source: SURPC Reports (Extraction: 06/24/2018);

Population Statistics by type of plan

Population Dez/2014	DB	DC	vc	Total	%
Active Members	542,771	885,974	1,301,023	2,729,768	78.7%
Retirees	413,929	36,234	115,267	565,430	16.3%
Beneficiaries	134,730	4,343	34,688	173,761	5.0%
Total	1,091,430	926,551	1,450,978	3,468,959	100%
Designated Members*	1,131,001	1,013,871	1,998,939	4,133,811	-

Source: SURPC Reports (Reference: 12/31/2014) (last avaliable data)

Estimated of the average monthly benefit



Benefit	DB	DC	vc
Retirement	6,614.89	7,763.68	3,488.94
Pension	3,028.05	3,214.95	1,293.63

The calculation of the benefits average considers population data (retirees and beneficiaries) in december 2014 (last avaliable data) and benefits amounts paid up to march/2018.

Indicators

Indicator	2015	2016	2017	Mar/2018
Pension Funds Return (accounting base)	5.62%	13.24%	10.57%	3.62%
DB Return	3.98%	13.11%	10.84%	3.83%
DC Return	9.90%	14.15%	10.77%	3.05%
VC Return	8.56%	13.12%	9.73%	3.38%
CDI	13.18%	13.99%	9.93%	1.58%
Savings	7.29%	7.57%	6.16%	1.18%
Ibovespa	-13.31%	38.93%	26.86%	11.73%
IPCA	10.67%	6.29%	2.95%	0.70%
INPC	11.28%	6.58%	2.07%	0.48%
INPC+4%	15.73%	10.84%	6.15%	4.50%

Source: SURPC Reports (Extraction: 06/24/2018), Brazilian Institute of Geography and Statistics. Central Bank, BM&FBovespa.

Accounting return: Formula used by Previc.

Subsecretariat for Complementary Private Pension Funds Scheme Coordination of Technical and Managerial Information

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 $\textbf{Link:} \ \underline{\text{http://www.previdencia.gov.br/dados-abertos/dados-abertos-previdencia-pre$

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^{*}accumulated in the year 2018.

^{*}Designated member: It is the person appointed by an active member or retiree to receive benefits. In other words, the person has an expectation to receive a benefit.

MONTHLY REPORT

Glossary

CDI - Interbank Deposit Certificate. These are papers issued by financial institutions that are used as backing for interbank market operations. Though their characteristics are identical to those of Bank Deposit Certificates, operations with these papers are limited to the interbank market.

Closed pension fund – a nonprofit entity, established by an employer, or a union, or a professional association, legally responsible to manage pension plans.

Ibovespa – São Paulo Stock Exchange Index.

INPC - National Consumer Price Index . Calculated by the Brazilian Institute of Geography and Statistics (IBGE), reflects changes in the cost of living of families with monthly income of 1 to 5 minimum wages, living in the metropolitan areas of Belém, Belo Horizonte, Brasília, Curitiba, Fortaleza, Porto Alegre, Recife, Rio de Janeiro, Salvador and São Paulo, and the cities of Campo Grande and Goiânia.

IPCA - Extended National Consumer Price Index. Calculated monthly by the Brazilian Institute of Geography and Statistics (IBGE), reflects changes in the cost of living of families with monthly income of 1 to 40 minimum wages, living in the metropolitan areas of Belém, Belo Horizonte, Brasília, Curitiba, Fortaleza, Porto Alegre, Recife, Rio de Janeiro, Salvador and São Paulo, and the cities of Campo Grande and Goiânia.

Contribution Fee: percentage discount on the sum of contributions and benefits of the plan;

Administration Fee: percentage discount on the amount of assets that guarantee the benefits plans.

Employed - Sponsored Plans— plan established by an employer and provides matching contributions by the company.

Union/Professional Association Sponsored Plans – DC plans set up by labor unions or professional associations, but their matching contributions are optional.

Variable contribution (VC) – DC during the retirement accumulation phase, but it retain the life annuity obligation (if any) after retirement.

Operations with participants – Loans conceded by the closed pension fund to active members.