## **IEA Brasil Gas Workshop 2019**

# Natural Gas Market Reforms & Regulations Ballancing Regime and Hub Pricing

**Superintendence of Infraestructure and Transportation - SIM** 

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# Balancing Regime and Hub Price Development

## Balancing regime and hub price development

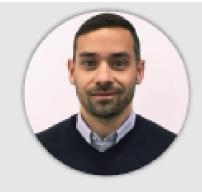
Regime de Balanceamento e formação de preço em hubs

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## New Gas Market(Novo Mercado de Gás)

 New Gas Market setting a "Market Design", aiming a liquid, diversified and competitive natural gas market

• The transition is already being implemented with the open-season for Bolívia-Brasil Pipeline capacity offering (entry and exit regime)



# Stages of development of gas-to-gas competition

Non-competitive market

Deregulated/Developing market

Competitive market

#### Monopoly

- Monopoly rights on gas transmission and distribution
- Supply obligation
- Regulation of gas prices

# Wholesale market competition

- Third-party access
- Unbundling of transport and marketing functions
- Competition in gas supply to large end users and local distributors
- No price controls on gas sales
- Regulation of access including use-of-system charge

# Full retail competition

- Third-party access
- Full unbundling
- Competition in gas supply to all end users
- No price controls on gas sales
- Regulation of access including use-ofsystem charge

#### Increasing competition

Source: Adapted from OECD/IEA, "Gas Pricing and Regulation - China's Challenges and IEA Experience", 2012



## Natural Gas Market Transition

### Requires a New Market Design

- Separation of transport from competitive activities
- Unbundling in transport (OU, ISO, ITO)
- Entry and Exit capacity booking
- Transportation tariffs approved by ANP
- Coordination of transporters on Transportation System
- Network Codes
- Transparency of the offering and contracting of services

Market Design (depends on new legislation and regulations)

- Gas Release Programs
  - Capacity Release

Energy/Competition Policy





### ➤ Market Area

Delimitation of the transport system where access to the Transportation Capacity at Entry and Exit Points occurs independently, with the free flow of gas

Virtual Trading Point / Market Hub
Reference to the market

where buyers and sellers meet for gas exchanges, resulting in a market price



Market areas enables the formation of virtual trading points



## Routes for the Market

# The usage of standardized buying and selling contracts is not mandatory for the natural gas physical negotiation market.

Absence of negotiation hubs

Implementation of negotiation *hubs* 

## The natural gas physical negotiation market

Bilateral negotiation referring to physical points along the pipeline

There aren't customized contracts (longer term)

### Over the Counter (OTC) Market

Bilateral negotiation (or via brokers)

Referring to the virtual trading point

There are standardized contracts (Shorter Term)

### Organized Market

Anonymous Negotiation

clearing at the virtual trade point (no risck for the counterpart)

There will be standardized contracts



## Main drivers and obstacles to the development of the gas market

Lack of competitive forces More suppliers and free consumers are needed

Lack of a comprehensive legislation New draft bill sets "market design"

Lack of market driven gas price mechanisms 
Trade hubs and exchanges

Lack of third party access



Contractual congestion management **Essential Facilities Doctrine** Shorter term transportation contracts

Lack of transportation infrastructure



authorization of new pipelines Ten year network develop. plan



## Thank you!

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