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December 9, 2019

BRAZIL: MACROECONOMIC MONITOR AND REFORM AGENDA

Week Highlights

 During the 55th Mercosur Summit held in Bento Gonçalves (RS) on December 5, the following documents were signed:

1) Police Cooperation Agreement Applicable to Border Spaces

2) Agreement for the Mutual Protection of Originating Geographical Indications in the Territories of Mercosur States Parties.

3) Montevideo Protocol on Mercosur Trade in Services

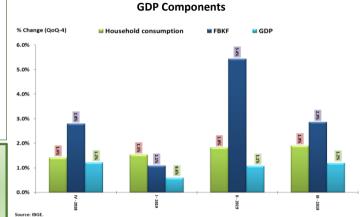
4) Trade facilitation agreements and authorized economic operators

5) Fiduciary Administration Agreement between Mercosur and the Silver Basin Development Fund (Fonplata).

6) Mutual Recognition Agreement of Digital Signing Certificates

7) Action Plan for the Development and Convergence of Digital Platforms for Consumer Conflict Resolution.

THE LAST PAGE



GDP growth analysis

	2014	2015	2016	2017	2018	2019	2020	
GDP (% YoY)	0.50	-3.55	-3.30	1.06	1.12	0.99 (*)	2.20 (*)	
Consumer Inflation IPCA (% YoY)	6.41	10.67	6.29	2.95	3.75	3.46 (*)	3.60 (*)	
Current Account (USD bi)	-101.4	-54.5	-24.2	-15.0	-41.5	-36.8 (*)	-38.0 (*)	
Foreign Investment in the Country (USD bi)	87.7	64.7	74.3	68.9	78.2	77.0 (*)	80.0 (*)	
International Reserves (USD bi)	364	356	365	374	375	365 (05 Dec)	-	
Unemployment rate (%)	6.5	8.9	12.0	11.8	11.6	11.8 (Sep)	-	
General Government Gross Debt (% GDP)	56.3	65.5	69.9	74.1	77.2	78.9 (**)	79.8 (**)	
Ibovespa Index (BRL, % chg.)	-2.9	-13.3	38.9	26.9	15.0	23.7 (ytd)	-	
CDS 5 years (year average)	189	475	293	165	208	153 (Nov 19)	-	
Interest rate (Selic Target) (%, eop)	11.75	14.25	13.75	7.50	6.50	4.50 (*)	4.50 (*)	
Estimates: (*) Focus Survey, Central Bank of Brazil, Dec. 6, 2019); (**) Prisma Fiscal, Nov.2019								

110,000

105,000

100,000

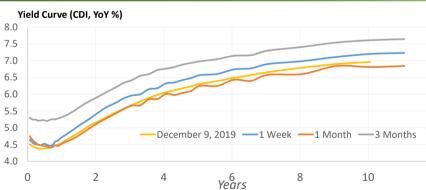
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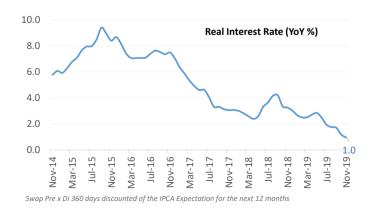
85,000

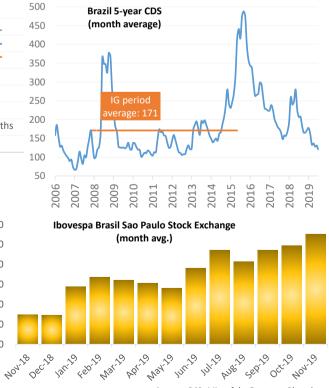
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sumales: (*) Focus survey, central Bank of Brazil, Dec. 6, 2019); (**) Prisma Fisc

MARKET WATCH







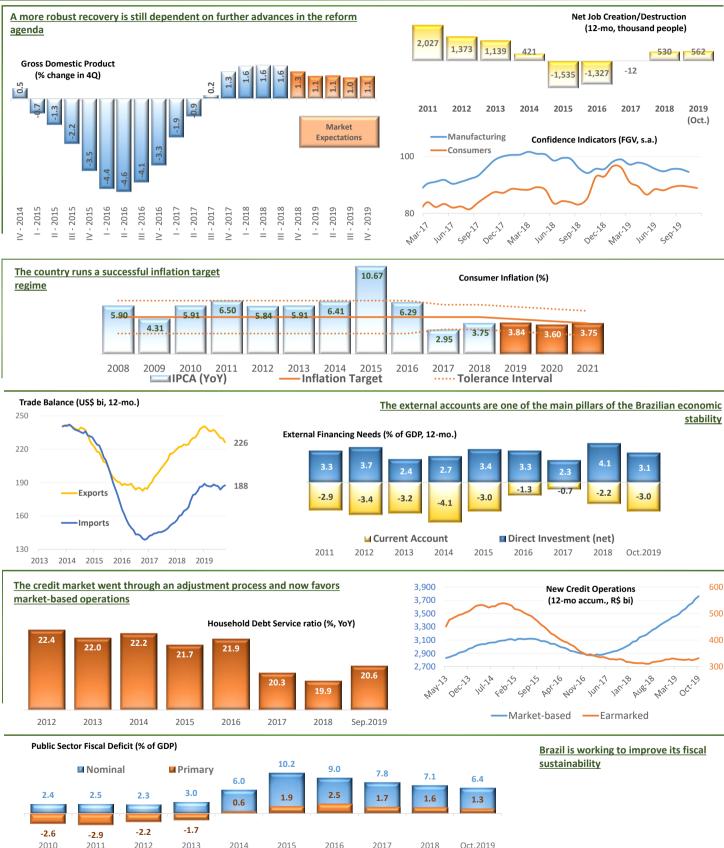
Sources: BCB, Min. of the Economy, Bloomberg



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ECONOMY WATCH



Sources: BCB, Bloomberg



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Fiscal consolidation and productivity increase are crucial inputs for Brazil to grow strongly and sustainably. The new government is going forward to put in place a set of reforms for speeding up growth and increasing potential output.

Main Measures	
Social Security	Next Steps
 Brazil had been spending more than half of the Federal budget on social security and benefits. Gen. Govt. Gross Debt projections pointed to an unsustainable path. The reform approved in October increases the time to retire, limits benefits, raises the rates of contribution for those who earn above the INSS ceiling and establishes rules of transition. The reform will stabilize social security expenditures in 8.5% of GDP from 2022 on. Its impact is projected as around BRL 0.8 trillion in 10 years. Law 13,846/19 reviews benefits and proceedings with suspected irregularities, and changes rules for granting benefits, such as reclusion allowance, death pension and rural retirement. The goal is to save about R\$ 9.8 billion in the first year. 	 Bill 1,646/19 creates measures to facilitate the collection of debt with the Social Security. PEC 133/19 extends the reform for States and Municipalities. Senate's second round of voting is scheduled for Nov. Savings of R\$ 0.4 trillion.
Tax Reform	Next Steps
 Brazil needs to simplify the tax system and to reduce the tax burden on companies, the legal insecurity and the excessive legal dispute Instrument: PEC and infra constitutional measures. 	•Legislation being prepared
Trade Liberalization	Next Steps
 The EU-Mercosur Free Trade Agreement was announced by both parties on June 28. The Free Trade agreement is to be ratified by all Parliaments involved. Aims at increasing the openness degree (exports plus imports over GDP) from 22% to 30% of GDP in four years. 2019 initiatives include: the end of quantitative restrictions on the free trade agreement of autos with Mexico; Free trade agreement with the European Free Trade Area (EFTA); modernization of tax agreements; agreement with Sweden to end the double taxation of income tax; import tax reduced to zero on over 1,000 industrial machines and equipment not produced domestically; reduction of the import tax for inputs and products of the chemical sector. 	 Expand the Agreement for Economic Supplementation with Mexico Trade agreement with the US Trade agreement talks with South Korea, Japan, Canada Instruments: Government decrees and resolutions
Economic Freedom	
 Economic Freedom Law: reduces red tape and Government intervention, facilitating the opening of new bus 	inesses.

• Eliminates the need for low-risk activities to obtain any type of license; limits restrictions on working hours for commerce, services and industries; prevents laws to define prices; establishes a binding and isonomic treatment for similar situations; overrules outdated legislation; eliminates license requirements for testing, developing or implementing a product/service that does not pose high risks; impedes judicial changes in business contracts; establishes that unanswered license requests are automatically granted; extends higher court decisions to all cases; creates the "regulatory abuse" situation; among others issues.

Digital Government	
	Next Steps
 The Brazilian government transformed 400 public services and made them 100% digital. Four key goals to be achieved by the end of 2020: i) launch a new digital identity, based on biometrics, for over 100 million Brazilians; ii) ensure that 70% of the over 3,000 services are digital; iii) consolidate government digital channels; iv) simplify business registration. Current initiatives include The Digital Citizenship Platform (access and provision of digital public services); GovData (main official databases); and ConectaGov (connection of govt. systems). 	• Broader digital integration, services provision, and database unification; Changes in the legal framework; among others.
Fight corruption, criminal organizations and violent crimes	Next Steps
 Changes to the Code of Criminal Procedure, Criminal Code, Criminal Law, Electoral Code, and others; Measures will help reduce costs of doing business. Include the provisional execution of a criminal conviction after second instance sentences; the criminalization of irregular funding in elections; tighter sentences and penalties increase. 	 Approved in the Lower House. To be appreciated By the Senate. instruments: PL-881 and 882/2019; PLP-38/2019
	· ·
Ombudsman for Direct Investments	



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Main Measures								
Employment								
 The registers of the unemployed were opened to private recruitment companies, extinational employment system dataset. The "GreenYellow Employment Contract" targets first job hires of people aged 18-29 from social security contributions. It will be funded by social security contribution on uninsurance installments. The goal is to generate 1.8 million jobs by Dec. 2022. Bill of Law replaces labor appeal deposits with the employment insurance (injecting 65 billion) and align readjustment rates of labor debts with the current level of interest billion for state-owned companies in five years). 	9, exempting employers unemployment into the economy R\$ • Emprega Mais: new workforce training strategy.							
Central Bank Independence (Senate PLP 19/19)	Next Steps							
•Bill establishing formal independence to the Central Bank of Brazil. It comprises a fou for the directorate of the institution, with no overlapping with the presidential mandat ministerial status given to the president of the Bank.	ur- to eight-year term							
Subsidies reduction	Next Steps							
• Reduction and streamlining of subsidies granted by the Government, which amount t in the 2019 budget.								
Fiscal sustainability of subnational entities (PLP 149/2019)	Next Stars							
The Fiscal Balance Plan will aid States and Municipalities in financial distress to achieve fiscal adjustment, allowing the access to loans guaranteed by the Federal Government. Entities must provide the counterpart of recovering their payment capacity. Next Steps • Congress appreciation								
Public administration overhaul (Decree 9.725/19)								
• 21,000 commissioned positions eliminated; limitations for creating collegiates and el	Imination of							
unnecessary collegiates; restrictions for hiring civil servants and rules for hiring senior								
 As of Aug. 1st, there are 130 companies owned by the Fed. Govt. On June 06, 2019, the Supreme Court ruled that subsidiaries (which comprise more the sold. 								
INVESTMENTS, CONCESSIONS AND PRI								
•Concessions of 2 Hydroelectric Plants (Jaguara, UHE) and 2 •2 nd to 6 th Pre-S								
•16 Airports •16 Concessions •16 Concessions •16 Concessions •16 Concessions •16 Concessions •16 Concessions •16 Concessions •17 Port Terminals •20 Projects (leasing, extension or assignment agreement) •18 ·19 ·19 ·10 ·10 ·10 ·10 ·10 ·10 ·10 ·10	Lottery							
•Transmission Lots •Angra 3 •Auctions of New Energy •Angra 3 •Auctions of New Energy •Angra 3 •Ower •Angra 3 •Nuclear •Nuclebras •Nuclebras •Angra 3 •Output •Angra 3 •Output •Angra 3 •Output •Angra 3 •Nuclebras •Angra 3 •Output •Nuclebras •Output •Angra 3 •Output •Nuclebras •Output •Angra 3 •Output •Nuclebras •Output •Output •Output •Output •Output •Output •Output •Output •Output •Output •Output •Output •Output •Output <	• 17 th Exploratory Blocks Bidding Round Telecom • 5G Auction Telecom • 5G Auction Water Infrastructure							
•6 th Round (North I, South Airports •17 Leasings •3 Privatizations •2 New Investments Port Terminals 1 Privatization Study								
A•9•Concessions of Iguaçu, Lençóis Maranhenses, Jeracoacoara and Aparados da Serra•Concessions of Iguaçu, Lençóis •Studies for street lighting against violent •Studies for socioeducational measures Safety	•Studies for universalization and urban solid waste energy recovery Hobility							



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Airports					
		ents of US\$ ire bonuses o			
Airports	Studies	Public Hearing	TCU Assessment	Bidding Documents	Auction
6th round - South Block (9)				3Q20	4Q20
6th round - Northern Block 1 (7)				3Q20	4Q20
6th round - Central Block (6)				3Q20	4Q20
Disposals of Infraero shares (4)					

	Extensio	s of US\$ 14 n of 15,10 ponuses of 1	7 km		
Railroads	Studies	Public Hearing	TCU Assessment	Bidding Documents	Auction
EF-334-FIOL	Solution			1Q20	2Q20
EF-170 – Ferrogrão	\bigcirc			2Q20	3Q20
EF-354 – Integração Centro-Oeste					
North Branch - Ferroanel - São Paulo					
Railroads	Studies	Public Hearing	TCU Assessment	Legal Opinion	Subscription
Contract Extension Malha Paulista	Solution				3Q19
Contract Extension Carajás (EFC)	\bigcirc				4Q19
Contract Extension Vitória-Minas (EFVM)	Solution				4Q19
Contract Extension MRS	Solution				2Q20
Contract Extension FCA	S				2Q20

Ports

21 terminals and 2 ports Investments of US\$ 1.1 bi Signature bonuses of US\$ 0.2 bi

Ports	Studies	Public Hearing	TCU Assessment	Bidding Documents	Auction
Port of Suape/PE (SUA05)	S	Solution	S	4 Q19	1Q20
Port of Itaqui (IQI 03, 11, 12, 13)	S			1Q20	2Q20
Port of Santos/SP (STS 14, 14A)	S			1Q20	2Q20
Port of Paranaguá/PR (PAR12)				2Q20	3Q20
Rental of Solid Bulks in Port of Aratu/BA (ATU 12)	•			2Q20	3Q20
CODESA Privatization				4Q20	2Q21
São Sebastião Privatization				1Q21	2Q21
Studies for the Destatization of Port of Santos				3Q21	4Q21
Port of Suape/PE (SUA01)	0				
Port of Paranaguá/PR (PAR07, 08, XX)					
Terminal - Port of Santana (MCP1)					
Cabling Stimulation Policy					

Highways	vestments of							
Extension of 16,574.82 km								
Highways	Studies	Public Hearing	TCU Assessment	Bidding Documents	Auction			
BR-364/365/MG/GO		\bigcirc		Image: A start of the start				
BR-101/SC		\bigcirc		4Q19	1Q20			
BR-381/262/MG/ES				2Q20	3Q20			
BR-163/230/MT/PA				2Q20	3Q20			
BR-153/080/414/GO/TO				2Q20	3Q20			
BR-040/495/MG/RJ (Concer)				3Q20	4Q20			
BR-116/465/101/SP/RJ (Dutra	a) 🕕 🕕			3Q20	4Q20			
BR-116/493/RJ/MG (CRT)				3Q20	4Q20			
Integrated Highways of Para	ná 🕕			2Q21	3Q21			
BR-153/282/470/SC e SC-412				4Q20	1Q21			
BR-158/MT								
BR-364/RO/MT								

Completed In progress





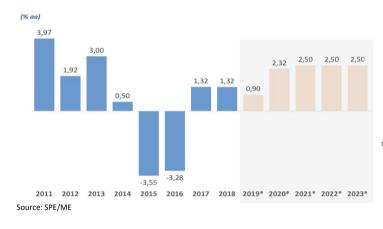
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GDP growth analysis

- The third-quarter GDP figures showed growth above analyst expectations, with a positive performance of consumer spending and inv estments on the demand side. On the supply side, the highlights were industrial activities, with especially strong expansion of the extractive industry, and agri culture, while services had a moderate growth.
- In the third quarter, the GDP grew a seasonally adjusted 0.6% from the previous quarter, accelerating from the first -quarter stability and the 0.5% expansion of the second quarter. Now, most forecasts point to GDP growth of more than 1% this year and slightly more than 2% next year.
- Consumer spending, main GDP component on the demand side, with a share of more than 60%, grew 0.8%, a significant acceleration from the 0.2% of the second quarter. The expansion of credit, the decline of interest rates and the fledgling recovery of the labor market help explain this improvement, which may gather even more steam in the last quarter, with the more significant effect of the release of money from Workers' Severance Fund (FGTS) accounts.Investment also had a positive performance. It grew 2%. Meanwhile, government spending contracted 0.4% in the period, the third decline in four quarters.
- The external sector had a negative contribution to the GDP, since exports had worse performance than imports. Whereas sales t o other countries shrank 2.8%, imports grew 2.9%. This means foreign trade shaved 0.8 percentage point from the third-quarter GDP, while total domestic demand contributed positively with 1.4 point, of which 0.6 refer to the variation of inventories.
- On the supply side, the most surprising performance was of industry in general, which grew 0.8% in the quarter, but with quit e unequal performance of its components. The extractive industry grew 12%, after shrinking 6.1% in the first quarter and 3.1% in the second.
- Manufacturing, for its part, shrank 1%. Falling exports to Argentina and competitiveness problems for the local industry have been affecting the sector, which shrank 0.5% in four quarters. Construction, meanwhile, grew 1.3%, a reasonable performance, in spite of a slowdown from the previous quarter , when it expanded 2.4%.
- Agriculture grew 1.3%, whereas services, which account for almost three-fourths of the GDP on the supply side, grew 0.4%, accelerating from the 0.2% of the second.
- The big expectation revolves around investments, whether they will continue growing. The passage of the pension reform greatly improved the perception about the long-term sustainability of government accounts, removing an important risk from the radar.
- The slightly better performance of the economy, though, may lead companies to take some modernization and expansion projects off their shelves, since prospects for future demand have improved.
- Investments still remain well below the high of the second quarter of 2013. In the third quarter of this year, gross fixed ca pital formation still was almost 25% below the level reached six years ago. The investment rate stood at 16.3% of GDP, the same of the third quarter of 2018 and a far cry f rom the 21.1% to 21.5% between 2010 and 2013.
- According to IBGE, last year's update of the agricultural GDP, to 1.4% from 0.1%, was crucial for the upward revision of the GDP variation in 2018, which rose to 1.3% from 1.1%, a variation identical to that of 2017.
- The Institute also revised the result of the economy in the first half of this year. The performance of the first quarter went from a 0.1% increase to stability in comparison to the previous quarter, while that of the second half was changed to 0.5% from 0.4%. As a result, the 0.6% increase in the thir d quarter represented an acceleration of activity in relation to the first half.



Annual GDP Growth and Projection SPE / ME Parameter Grid



Ouarterly GDP

Source: SPE/ME

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