

How to structure and organize your enterprise

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Outline

1 Motivation

2 This Work

Motivation

Disclaimer



Research in active development.

Why ?

To make your organization as much efficient as possible.

How ?

To manage promotions in a hierarchical organization.

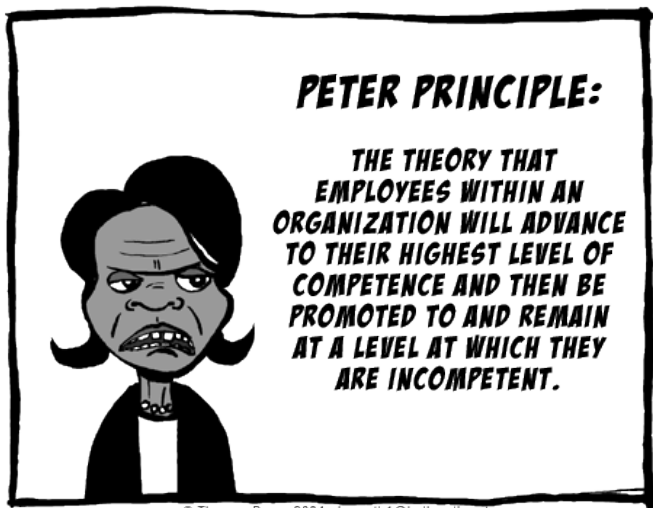
The most famous Enterprise



and the most famous team

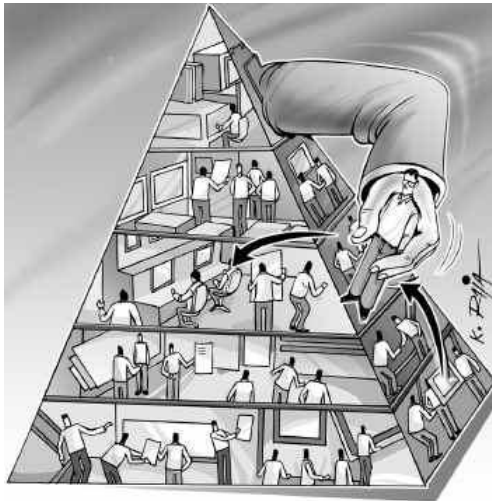


The Peter Principle



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The Peter Principle



The Peter Principle



The Peter Principle

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The Peter principle revisited: A computational study

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ARTICLE INFO

Article history:

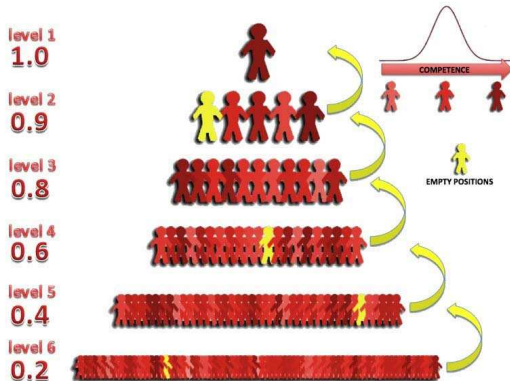
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ABSTRACT

In the late sixties the Canadian psychologist Laurence J. Peter advanced an apparently paradoxical principle, named since then after him, which can be summarized as follows:

The Peter Principle



Open positions only for retirement or a below threshold competence.

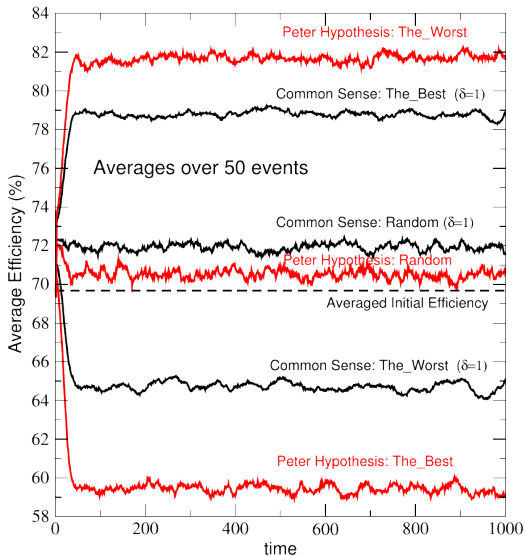
Two hypothesis : common sense and the Peter Principle.

The Original Model

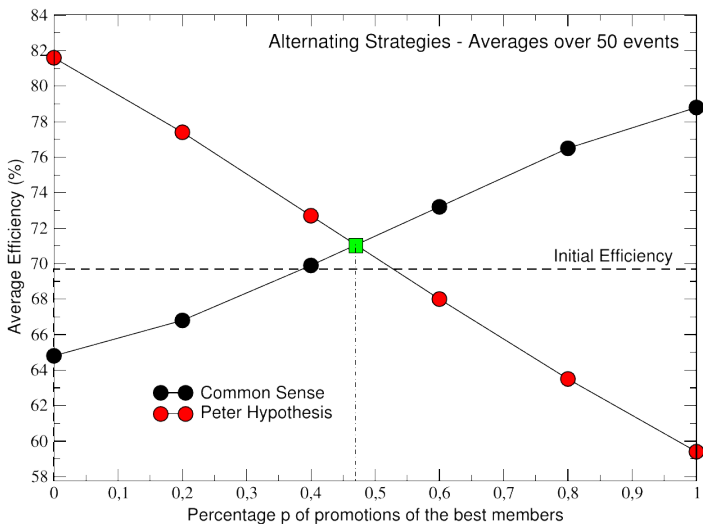
- i level of L levels
- n_i employees/slots
- r_i responsibility
- Total Competence $C_i = \sum_{j=1}^{n_i} c_j$
- Efficiency = $\frac{\sum_{i=1}^L C_i r_i}{MaxEff}$

Three promotion strategy: The Best, The Worst, at Random.

Time Evolution



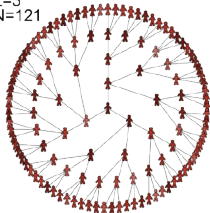
The Best Strategy



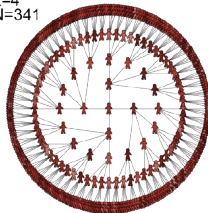
Other Works

A. Pluchino et al. / Physica A 390 (2011) 3496–3511

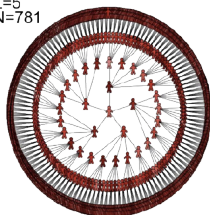
L=3
N=121



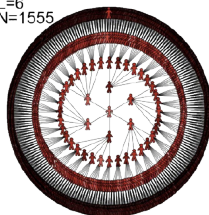
L=4
N=341



L=5
N=781



L=6
N=1555



Other Works

- ❑ “Accidental politicians: How randomly selected legislators can improve parliament efficiency”, A. Pluchino et al., Physica A390 (2011)
- ❑ “The beneficial role of random strategies in social and financial systems”, Biondo, Pluchino e Rapisarda, JSP .
- ❑ “Noise, synchrony, and correlations at the edge of chaos”, Phys.Rev. E 87, 022910 (2013) Pluchino Rapisarda and Tsallis
- ❑ “On the Peter Principle: An agent based investigation into the consequential effects of social networks and behavioural factors” Fetta et al., Physica A (2012)



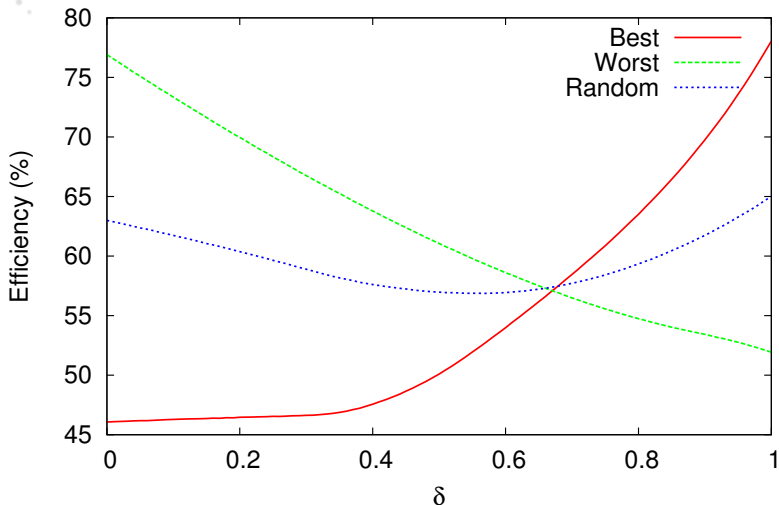
This Work

Generalization:

- $c_j^i = c_j^{i-1} * \delta + \eta * (1 - \delta)$
- $c_j, \delta, \eta \in [0, 1]$ and η from a uniform distribution.
- $\delta = 1$ is the Common Sense.
- $\delta = 0$ is the Peter Principle.
- r_i is a linear function and so is n_i .
- Only one CEO.

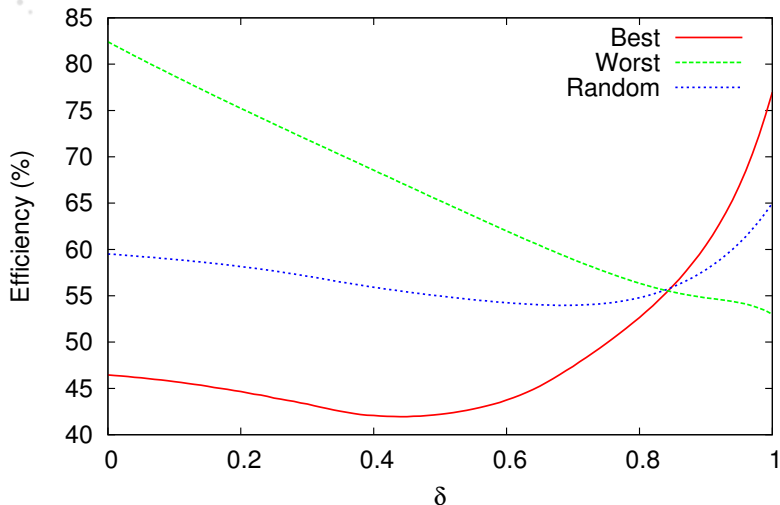
Results averaged on 200,000 time steps

L=4, 500 employees



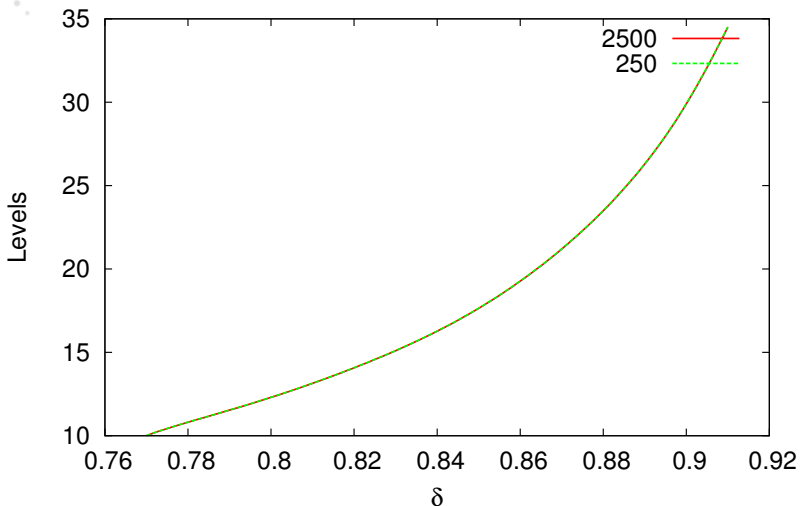
Results averaged on 200,000 time steps

L=16, 500 employees



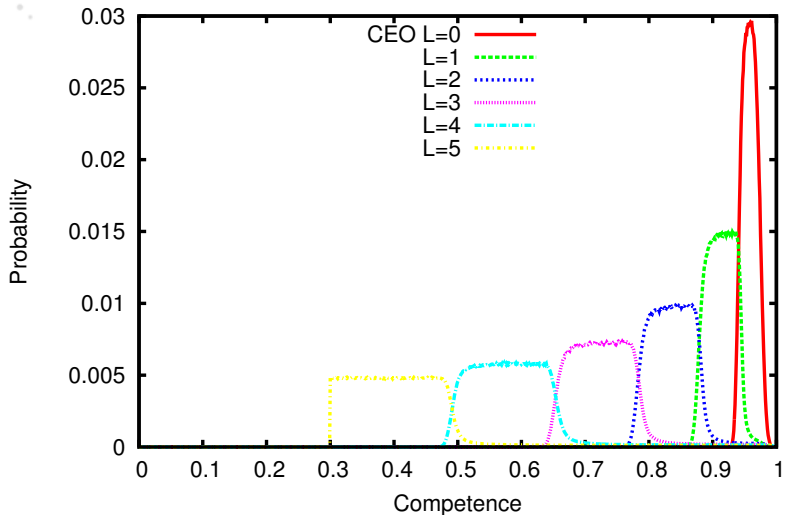
Phase Diagram

Phase diagram Worst-Best transition



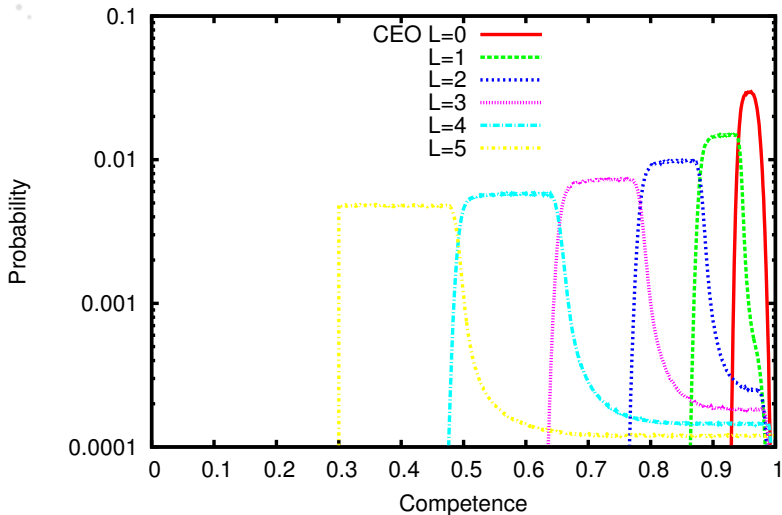
Competence Distribution

Best; L=6; 2500 Workers; $\delta=1$ CS



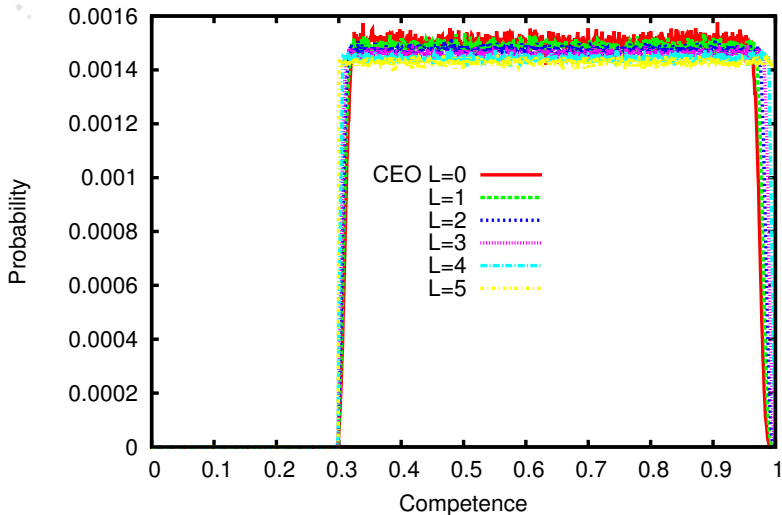
Competence Distribution (Pareto??)

Best; L=6; 2500 Workers; $\delta=1$ CS



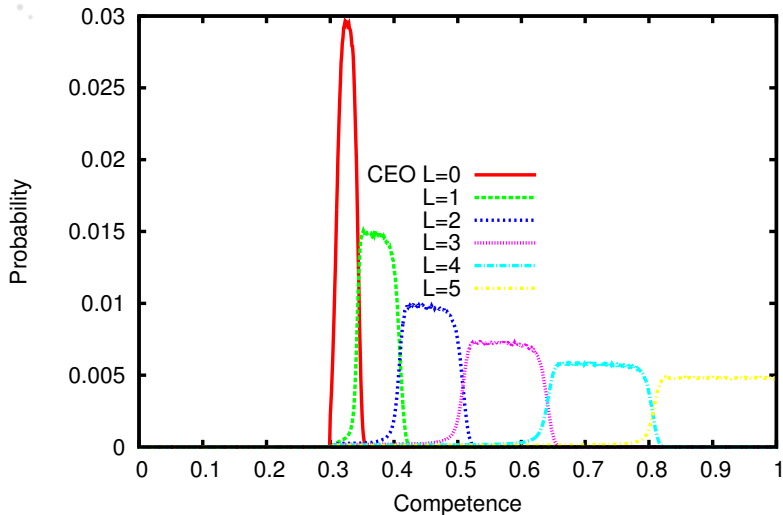
Competence Distribution

Random; $L=6$; 2500 Workers; $\delta=1$



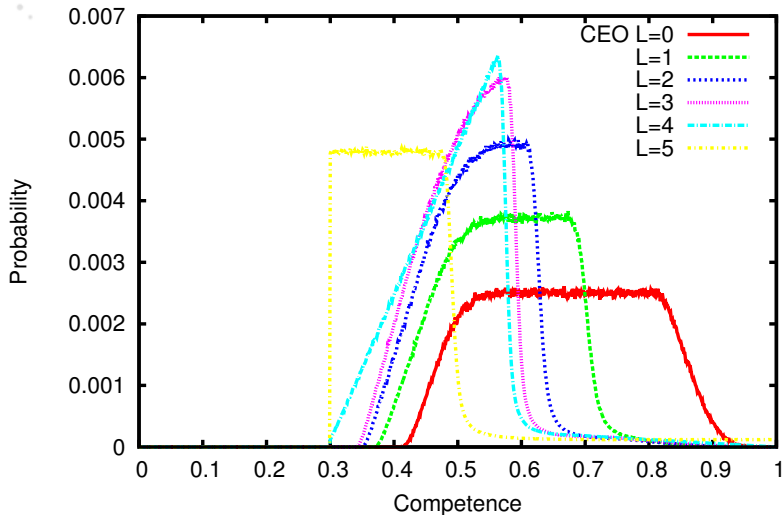
Competence Distribution

Worst; L=6; 2500 Workers; $\delta=1$



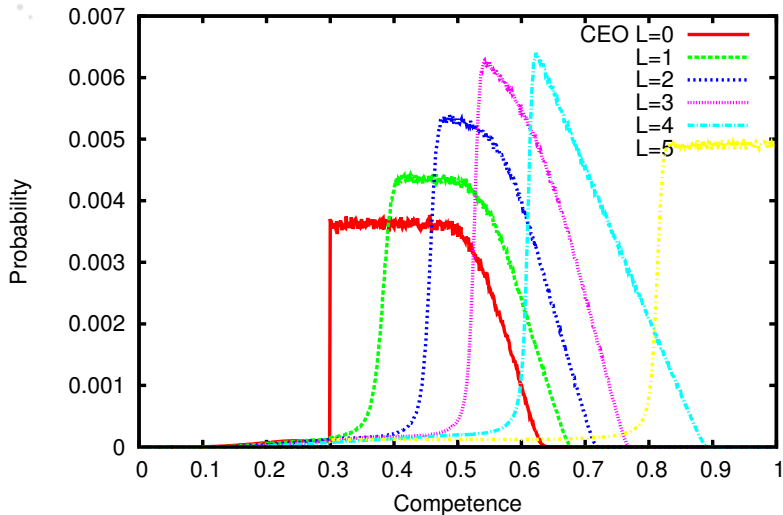
Competence Distribution

Best; L=6; 2500 Workers; $\delta=0.6$



Competence Distribution

Worst; $L=6$; 2500 Workers; $\delta=0.6$





Conclusions

- Increasing levels of hierarchy does not seem to be a good thing.
- It does not depend on the organization size.
- The simple model is robust
- Yes, the probability of a boss being stupid is remarkable.

To Do

- Age/Learning effects.
- Different functions for responsibilities.
- Strategies of dismissal.