

Rio de Janeiro, 26th January 1918

Dear Mr Lobenhoffer.

Just a line to acknowledge receipt of your cables about shipment of beans and the one you sent yesterday about various articles.

Beans.

We are pressed to ship the beans, not because we require funds, but we have our store fulls and the purchases in the interior have to come down to Santos, and we have to look out for space to store it all. And this question of stores in Santos is a very serious matter, owing to the large stock of coffee in Santos there being about 6.000.000 bs there.

Up to this date we have no advice of the steamer to carry our beans, and we anxiously await advice of one.

Dalny.

We enclose the Boletim of the Associação Commercial de Santos, and you will see the quantity shipped to this port. Is there anything to be done in this port or is it a supply to Japanese troops.

South Africa.

We note you approve the idea of some going to South Africa and we will look into this matter very seriously and try to get one of us go there or if you can send any one we will share half expenses also. Meanwhile, Mr Jacques is thinking of going himself.

We note you will share the expenses of the voyage and thank you and really I do think it necessary to make a change, and get a good man, as it appears to me that Mr Greene, wants us to offer at the very price at which he can sell and does not assist us with counter offers or bids.

Hochschild was a splendid agent for Pinto and I am sure he will work up our business.

I wired you offers for the Tokushima Maru ~~of~~ (the Cape Line has taken it up for S. Africa) and hope you will obtain offers from Mr Greene. To be able to offer on the new types I have asked him to cable arrival of the steamer Taubate, with the new types, but so far have no reply from him.

Frozen Meat.

I await your details of this business, which can be a large one, and the persons who will supply the meat are well in the trade.

Finland.

The steamer is being worked, but we find it difficult to secure a steamer on this ~~side~~ side.

With best regards for Mr Schoeberlein & yourself,

I remain, Dear Mr Lobenhoffer.

Yours very sincerely.