

SCHOEBERLEIN & LOBENHOFFER

LONDON

London, E.C. 3 28th. June 1917.

Mr. D. L. Lacombe,

RIO DE JANEIRO

Dear Mr. Lacombe,

Since writing you last on the 26th April, we have received your favors of the 9th and 19th idem and thank you very much for your interesting information.

SHIPMENTS TO SCANDINAVIA. We are doing all we can to obtain an early permission to ship.

STERILISING. I was very interested to hear that you are experimenting with a new machine. Let us hope that you will be successful, because the business would be so much easier and safer if you could overcome the question of weevil damage during the journey.

LARD. Sorry that so far we could not come to business, the prices ruling on your side being evidently considerably above London market value.

SCANDINAVIA. I was under the impression that we made the position quite plain in our official letters. You remember we explained at considerable length that these sales must be regarded as provisional sales only and that it would be extremely unadvisable to buy the coffee or take a firm freight engagement before permission to ship was obtained. The prices which we secured for you were such that there was no great risk in selling ~~blank~~ blank. You can assure Messrs. Jessouroun that we are doing all we can to collect for them the highest amount obtainable for carrying charges, but let us hope that shipment will soon become possible and that the orders~~which~~ which you have on your books will, after all, show a very good financial result.

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SHIPMENT DUPLEIX. It is most annoying and you can well imagine the moral effect of this arbitration in Havre, and how annoyed I am not having received certificates and samples of this shipment from Santos; you should impress on Messrs. Jessoureun, Santos, to follow the Rio system of sending us the usual certificates and samples of all shipments of beans so that we can protect you when arbitrations are exacted and forced on us.

Trusting that you are in good health and the business will continue to be satisfactory,

I remain, etc.