

SCHOEBERLEIN & LOBENHOFFER  
LONDON.

TELEGRAMS:  
PELOPIDAS, LONDON.

Market Buildings,  
29 Mincing Lane,

*London,* E.C. 15th February, 1917.

Mr. D. L. Lacombe,

RIO DE JANEIRO.

Dear Mr. Lacombe,

I confirm my respects of the 8th inst., and have since received your cable as per enclosed copy, for which I thank you. I was not aware that you insist on 9 months carrying charges counting from one month after date of sale, but all the provisional sales we have made are made on the understanding that the shipment takes place if and when official permission is given and the credit has been opened. If, for instance, anything unforeseen should happen making a shipment impossible, buyers would naturally withdraw and would refuse to pay any carrying charges for cancelled sales. However, we have reason to hope that shipments will soon be possible and that the question of carrying charges will not arise.

Enclosed we beg to hand you a special letter. We took occasion the other day to consult our solicitors concerning the new act of Parliament under which full particulars of every firm must, under certain circumstances, be furnished to the British Authorities. Our solicitors, after carefully examining our original correspondence and agreement with your goodselves, declare that it is legally wrong for us to style ourselves as your general agents, but our true legal position towards you is that of sole concessionaires. Both your <sup>and</sup> firm ours are absolutely independent firms. This makes absolutely no difference whatever in the course of the business. The enclosed

London, E.C. 15/2/1917.

Leaf 2.

Mr. D.L.Lacombe, Rio de Janeiro.

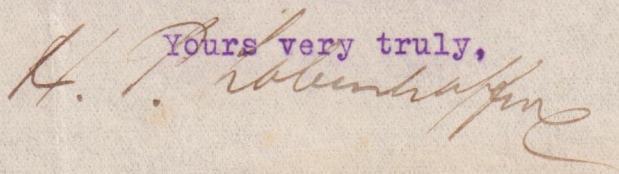
letter has been drawn up by our solicitors and all we want you to do is to acknowledge receipt of this letter and confirm to us that this letter fully agrees with your conception of the position between us. We would thank you to draw this reply up in English is possible and return it to us at your earliest convenience so that we can deposit it with our solicitors. We wish to repeat that this makes no difference whatever to the business and is simply done on the advice of our solicitors in order to conform with the recent British Legislation. Please receive our apology for the trouble caused to you thereby.

I further beg to inform you that our solicitors have also assisted us to draw up a new contract form which affords to Messrs. Jessouroun the greatest possible protection of their interests. We do not think that a form more favorable to shippers could possibly be devised.

I am very pleased that we have managed to pull off a few more contracts with London. As soon as Scandinavia is open again there will naturally be a very much larger volume of business between us.

I remain, dear Mr. Lacombe,

Yours very truly,



2 Enclosures.