

HL/T

SCHOEBERLEIN & LOBENHOFFER,

TELEGRAMS: PELOPIDAS, FEN, LONDON.

TELEPHONE: N° 63 21 ROYAL.

CODES:

BENTLEY'S.
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*Market Buildings,
29. Mincing Lane,
London, E.C. 3.*

2nd. June 1927.

Mr. D. L. Lacombe,

RIO DE JANEIRO.

Dear Mr. Lacombe,

I have yours of the 12th. ult. and wish in the first place to offer my congratulations on the engagement of your Son to Miss Ondina Penna.

BUSINESS WITH GOMES. This requires a deal of patience. So far we have nothing but expenses, but we simply cannot compete with others. You yourself admitted that Gomes had no stock and have to buy on the spot. This is no doubt the true reason of our failure to come to business so far. I would now thank you to let me know by return of post when you think Mr. ^{Gomes} ~~Soares~~ will be seriously in the market; that is to say, when you expect he will receive cheap coffee from the Interior enabling him to sell at reasonable prices.

I would also thank you to let me know by return of post whether Mr. Soares has now acquired the warehouse he spoke of during our visit to him, and whether Mr. Gomes will have the joint use of this warehouse. It appears to us that the fact that he ~~is~~ has no warehouse but has to go to the Belgian Warehouse Company is also a serious handicap.

London, E.C. 2.6.27

Leaf 2.

Mr. D. L. Lacombe, Rio de Janeiro.

MARIO. I am very sorry to hear that he is unwell and I hope that the cure which he is now undergoing in Rio will have the desired affect. Please let me know by telegraph when he is well enough to go to the Interior and start the business we have been speaking of.

As you know from our letter of the 27th. April the credit in Sao Paulo has been arranged.

We are very keen on giving this business with Mario a trial, the more so as we find that business with the Fine Taste under the present management is very difficult and far from pleasant. I think it my duty to add a warning to Mario to be very careful in his dealings with the Fine Taste.

I remain, dear Mr. Lacombe,

Yours very truly,

