

HL/T

SCHOEBERLEIN & LOBENHOFFER,

TELEGRAMS: PELOPIDAS, FEN, LONDON.

TELEPHONE: N° 6321 ROYAL.

CODES:

BENTLEY'S.
A.B.C. 5TH EDITION.
LIEBERS.
PRIVATE.

*Market Buildings,
29. Mincing Lane,
London, E.C.3.*

27th. January 1927.

Mr. D. L. Lacombe,

RIO DE JANEIRO.

*Rec. 22.2.27
Recp*

Dear Mr. Lacombe,

I wrote you last on the 5th. inst.

TRIESTE. We have had rather

puzzling letters of late from Eliakim. It appears that he has cabled you orders and made enquiries but had no satisfactory reply from you. He adds that he thinks Gomes are much too small a firm for him who will never be able to do the large business he is hankering after. We can only style the tone of his letters as impertinent, and have the feeling that it will be to your interests to effect a change. We have had an offer from E. Johnston's former agent, who would be willing to work your offers much more whole heartedly. Eliakim is a difficult man to get on with, and it appears to us he does not bestow sufficient attention on your business.— As David Sion has cabled repeatedly that he desires us to pay him a visit for the purpose of discussing various matters and studying the European quality requirements, Mr. Lobenhoffer will probably sail for Santos early next month, and will naturally do himself the pleasure of visiting you, but his first visit will be to Santos.

London, E.C. 27.1.27.

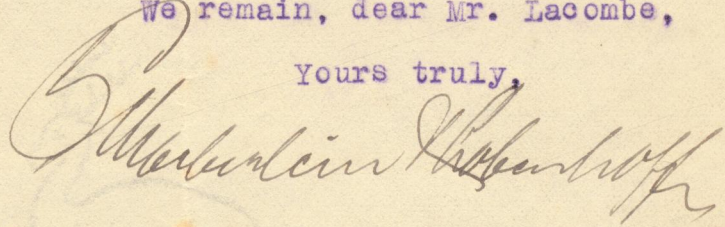
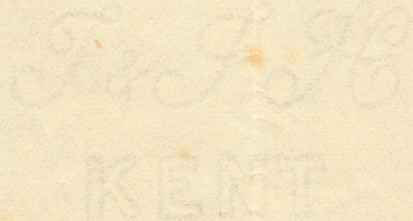
Leaf 2.

Mr. D. L. Lacombe, Rio de Janeiro.

We think a discussion with you & Gomes can only be beneficial for future business. We must say we are far from satisfied with the volume of the Rio business, and want to do much better. The best way to effect this would be a verbal discussion of the business in all its bearings.

We remain, dear Mr. Lacombe,

Yours truly,

A handwritten signature in dark ink, appearing to read "Schoeberlein Lobenhoff", written in a cursive style. The signature is positioned below the typed name "Yours truly," and above a faint, circular embossed seal.A faint, circular embossed seal or watermark is visible in the center of the page. It contains the text "Schoeberlein Lobenhoff" around the perimeter and "KENT" in the center.