

Sandown To W. Resp.

10th June 1914

My dear Mr. Racombe. Julius 7

Since writing you last
on the 4th inst I received
the reports which you kindly
sent me & your favor of the
22nd ult. For both of which
I thank you very much. I am
now carefully studying the
reports, plodding my way through
by means of the Dictionary & find
the contents very useful &
very interesting. This is certainly
a great enterprise, based on a
solid & secure foundation, & it
is my greatest wish, soon to
enter into correspondence with
the concern through your
medium. I shall certainly
impress on all buyers that in

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buying from the Cooperativas
Agrícolas they buy absolute
first hand. From the Fazenda
straight to the European Importers
without any intermediary profits
will be our battle cry. As regards
types, I propose that in course
of time you should re-name
them giving them the names
of the Presidents or of the
resident districts of the various
Cooperativas. Still I leave such
matters to you, from our point
of view, it would perhaps be
better to leave the present
numbers, 10/15, which are
known all over Europe. I
have various little plans in
my mind which ought to
assist us to introduce the
Agencia Geral das Cooperativas

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very quickly, & if we work hard
in hand we ought to be able
to realize the bulk of the
output of the various Societies
at comparatively very good
prices. I now hope with you
that the Rio Directors will
return from Petto Horizonte
with a favorable decision &
that we shall soon be able
to commence the preparatory
work in earnest.

Your communications
as regards Crops & Finance
have interested me very
much & I thank you specially
for same. With a Santos crop
of 9-10 & Rio 3-3 1/4 millions
bags before us, higher prices
are certainly extremely
improbable.

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Next week I shall return to
Minning Lane.

Trusting that you are
in good health, I remain,
Dear Mr Racombe, with kindest
regards,

yours very truly
H. S. Richardson