

SCHOEBERLEIN & LOBENHOFFER  
LONDON.

TELEGRAMS:  
PELOPIDAS, LONDON.

Market Buildings,  
29 Mincing Lane,

*Recd March 13*  
London, E.C. 15th. April 1914.

D . L . Lacombe Esq.

RIO DE JANEIRO.

Dear Mr. Lacombe,

Since I had this pleasure on the 8th. inst. I have no favor from you unanswered.

Owing to the holidays, business has been very quiet indeed, as far as we can learn there has been no Cost & Freight business doing for some little time consumption preferring to buy second hand on actual samples/as they are afraid of the qualities which are now delivered from Rio & Santos. We must add that the trade have reason for this policy. The shipments of even the very best shippers coming in now are exceedingly unsatisfactory, on the other hand the receipts continue on <sup>a</sup> the large scale and the tendency is rather on the easy side. Business in ~~the~~ <sup>fields</sup> continue to be very satisfactory. There is also a considerable demand for fine mild tasting Santos coffee but they are getting very scarce and by the time the new crop comes round Europe ought to be pretty bare of Brazil Coffee suitable for consumption and we ought to see a very good demand.

We are continually being asked by our sub-agents whether we are not able to make offers, they <sup>are all</sup> ~~will be~~ very keen to re-enter into relationship with your goodselves and we hope that before long you will be able to tell us that you have completed fresh arrangements.

SCHOEBERLEIN & LOBENHOFFER

London, E.C.

15/4/1914.

Leaf 2.

D . L . Lacombe Esq.

RIO DE JANEIRO.

You have a very good reputation all over Europe and proposals coming from you will be received with greatest attention by all the principal buyers in the chief ports.

I remain, Dear Mr, Lacombe,

yours very sincerely,

H. V. Lobenhoffer