

SCHOEBERLEIN & LOBENHOFFER
LONDON.

TELEGRAMS.
PELOPIDAS, LONDON.

Draft of the circular we propose to send out.

We beg to inform you that we have been entrusted with the General Agency for Europe of the Agencia Geral das Cooperativas Agricolas do Estado de Minas.

This Institution which is controled & financed by the Board of Agriculture of the State of Minas, has been founded a few years ago, with the object of receiving & selling on the Rio Market, the product of the leading Cooperative Societies of Planters in the State of Minas Geraes. According to official Statistics 335, 768 bags of coffee were received by the Agencia in the year 1913 & sold on the Rio Market.

The Agencia has now been authorised by the Secretary of Agriculture of Minas Geraes to open an Export Department which will be in charge of our friend D. L. Lacombe.

Mr. Lacombe is well known to all our buyers as, up to the end of 1913 he was in charge of the Export Department of Messrs Oscar Marques & Co. & his shipments have always been greatly appreciated. Mr. Lacombe is known to be one of the most experienced, ablest & most reliable Coffee Experts in the Brazils & his connection with the Agencia Geral das Cooperativas is the best guarantee for satisfactory shipments.

The object of opening an Export Department at the Agencia Geral is to bring the European buyers into direct touch with the Planter avoiding all intermediary charges & as there are big supplies available, we shall be in a position to make extensive offers of all grades at very low prices.

The funds at the Disposal of the Institution amount to & being really a Government Institution its financial position is beyond any doubt.

Our connection with Oscar Marques & Co. has ceased their types however have been adopted by the Agencia Geral & will form the basis of our offers until the arrival of the New Crop Types.

We remain,