

HL/S.

SCHOEBERLEIN & LOBENHOFFER,

TELEGRAMS: PELOPIDAS, FEN, LONDON.

TELEPHONE: NO 6321 ROYAL.

CODES:

BENTLEYS.
A.B.C. 5TH EDITION.
LIEBERS.
PRIVATE.

*Market Buildings.
29. Mincing Lane.
London, E.C.3.*

1st. Sept., 1932.

Mr. D. L. Lacombe,

RIO DE JANEIRO.

Dear Mr. Lacombe,

I wrote you last on the 19th ultimo.

CONSIGNMENT. Thank goodness that we have at last succeeded in selling the balance. This was no easy job in fact it just happened that there was a large tender from Czecho-Slovakia & by dint of great exertion I managed to pull the business off.

But I must own we feel rather hurt at the tenor of the Cia's latest messages & especially by their communicating to Mr. Murray.

Surely you know us & must have known that we require no driving. If the sale was slow it was simply due to the adverse conditions ruling in Trieste. It goes without saying that consignments to France, Holland & Germany, that have so many more financially unrestricted markets near at hand, can sell quicker. We put the whole position before Mr. Murray & I hope to also have a personal interview with him before his return to Brazil.

London, E.C. 1/9/32.

Leaf 2.

Mr. D. L. Lacombe, Rio de Janeiro.

You can tell the Cia that all consignments will have our best attention & Shippers interests are always treated as our own. Goods in any quantity are absolutely safe in our custody & as you know we also assume responsibility for due payment to the Shippers. In the present disturbed times this is no small responsibility I can tell you.

If ever you decide on further consignments to New York, I strongly advise smaller quantities by one steamer & if possible direct steamer to Trieste.

CZECHO-SLOVAKIA. We commend our to-day's official letter to your special attention. I could easily do the bulk of the business with the assistance of a certain combine, but as we have to give in this class of business, certain intermediary commissions, which are necessary to expedite matters, we must have 3% commission, but this can be added to the price.

Trusting that you & your family are in good health,

I remain, dear Mr. Lacombe,

Yours very truly,

