

Antos, 12/2/20.

Dear Cox

I have not been able to deliver anything today. We finished the 'Somme' at noon, but up to the present the measurement notes have not come up from the docks, so we are unable to get the B/L. The "Aracaty" will only commence loading tomorrow.

As regards a letter from S & L re European Agencies, I have gone through the correspondence from 1917 & cannot find anything of importance. In any case, this has copies of their letters so you may be able to find what you want there.

As telegraphed, Martinelli have a str. for Dakar, loading March/April, freight £20,000 & I have for 5,000 in hand for reply on 19th. This to cover the 1000' sold to Messrs. T & London's order for 24,000. Am now awaiting instructions.

Francs are better with possible money @ 280. Sterling about the same. Strictly Private to the Conference. Do not let too much be taken from S & L. It must not be overlooked that S & L have a very high standing in the commercial world & that the credit we enjoy is due to this. Their clients are all good.

people & are well under control from London.
For this reason I do not think it advisable that
Stavre & Bordenay should be placed in the
hands of Marseilles. The Stavre buyer is
a tricky customer & has to be carefully watched
so the question arises as to the class of
buyer Marseilles would deal with & what
guarantees we have that our interests can & will
be properly guarded if Stavre ~~is~~ handed over
to them, also what is our credit standing in
France. We have had some rare old times
with Marseilles buyers, which of course, have
been partly our own fault.

With kindest regards

J. L. Barton.