# PETROLEUM POTENTIAL OF THE EQUATORIAL MARGIN AND EAST MARGIN BASINS – WHERE ARE WE AND WHERE DO WE WANT TO GO?

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Exploration Superintended

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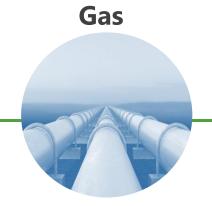
#### An unprecedent transformation in the O&G Sector

We continue to make progress in opening the O&G sector



A completely **diverse sector** will emerge from Petrobras Divestment Plan. All onshore and shallow water fields are being sold, as well as some great offshore post-salt concessions.

With new investments in mature fields, pre-salt fields and offshore blocks in the exploratory phase, Brazil is ready to grow production and take a leading position in the sector.



First-ever effective opening in the natural gas market with Petrobras leaving the transport and distribution sectors.

A new legal framework has just been put in place for the gas market (Law 14,134/2021 and Decree 10,712/2021) and a strong regulatory agenda is underway to create opportunities for suppliers, free consumers and distributors. An open season calendar is set for this year.



# Even at challenging times, Brazil's O&G Industry has responded with remarkable resilience

#### 2020



# 5% of production growth and exports record

Pre-salt high performance Exports of oil and fuel oil with low sulfur content

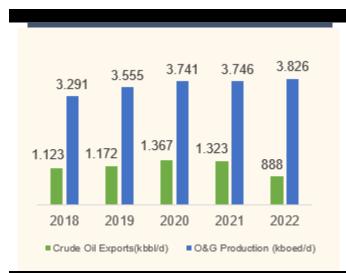


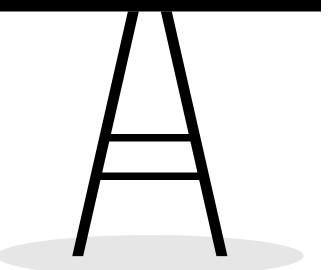
#### **Assets Acquisition**

56 M&As approved by ANP



Flexible emergency measures - supportive approach by ANP





#### 2021/2022



# Maintenance of O&G production and crude oil exports

\*Jan-Feb results as shown in the graph



#### **Assets Acquisition increased**

138 M&As approved by ANP only up to July 2021



Returning to business-as-usual, but continued flexibility available where required

#1

E&P



#### Brazil is taking a leading role in the E&P sector







**Production:** 

8<sup>th</sup>

Crude Oil and Condensate producer (BP Statistical Review 2021)

**3**M

Bpd of oil production (February 2022)

13<sub>B</sub>

Reserves:

Bbl in proved oil reserves (Dec 2021)

E&P company groups, 50% foreign (April 2021)

133<sub>M</sub>

M³ of gas production (February 2022)

379<sub>B</sub>

M³ in proved gas reserves (Dec 2021)

#### **Forecast**

Potential to reach more than



5

million oil bpd in 2030 (EPE)

Potential to be the



5<sup>th</sup>

Largest crude oil exporter in 2030 (EPE)

## **E&P** at a glance





#### **Pre-Salt**

One of the best plays in the world and the most competitive deepwater assets.

**75%** 

127

22,375

of production producer wells

Average well production (boe/d)

Prod: 2,841,633 boe/d

#### **Post-Salt**

Green and brownfields, deep and shallow waters.

19%

468

1,544

of production

producer wells

Average well production (boe/d)

Prod: **722,963** boe/d

#### **Onshore**

Mature basins and new frontier basins (gas prone).

5% of production 5,681

33

producer wells

(boe/d)

Prod: 189,888 boe/d

Average well production

\*February, 2022

27<sub>B</sub> &

Barrels equivalent of **O&G** produced to date

375

Fields under development or production

248 **Exploratory Blocks** 

400+ **Production** 

Installations

**Billion dollars E&P Investments Forecast** 2021 - 2025

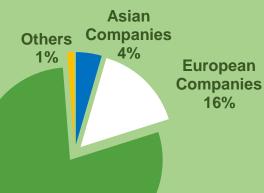
**Billion dollars Decommissioning** Costs 2022-2026

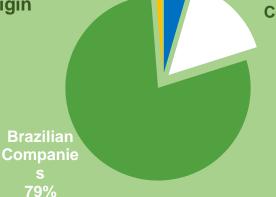
19,000+

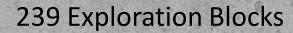
30,000+ Wells drilled

Km of O&G pipelines









Area: ~183 thousand km<sup>2</sup>

39 operators

#### **Offshore**

132 Exploration Blocks (55%)

Area: ~98 thousand km² (54%)

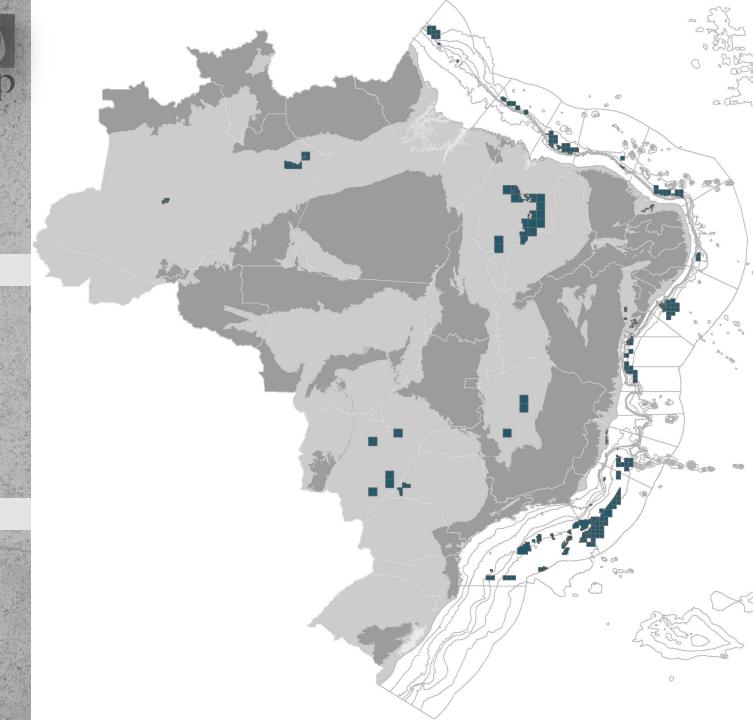
17 operators

#### **Onshore**

107 Exploration Blocks (45%)

Aera: ~85 thousand km² (46%)

23 operators



#### **Proved Reserves**

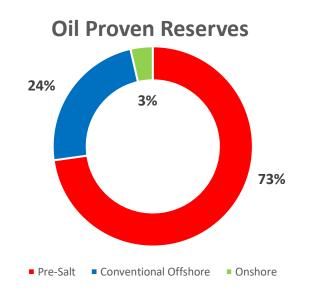


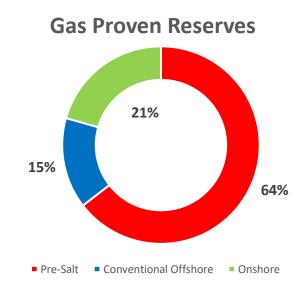
Dec/21

Oil **13.242** Billion bbl

Gas 378.653 Billion m<sup>3</sup>

Dec/21





#### **Oil Production**

(Million boe/day)

Production







Offshore

Total

3.664 MM boe/d 2.828 MM bbl/d

2.759 MM boe/d 2.188 MM bbl/d

Source: Production Dinamic Panel (june 2022)

## **E&P** strategic goals





# RIGHT ASSETS IN THE RIGHT HANDS

Petrobras

Divestment Plan
plays key role in
this goal.

Support small and
medium producers
market



# INCREASE THE RECOVERY FACTOR

Brazil's Current RF: 10%
This represents an enormous opportunity in the mature fields.
Need to reduce OPEX and decommissioning costs



#### INCREASE EXPLORATORY ACTIVITIES

The COVID-19
pandemic accelerated
energy transition
discussions and
reinforced the sense of
urgency in exploring
our resources



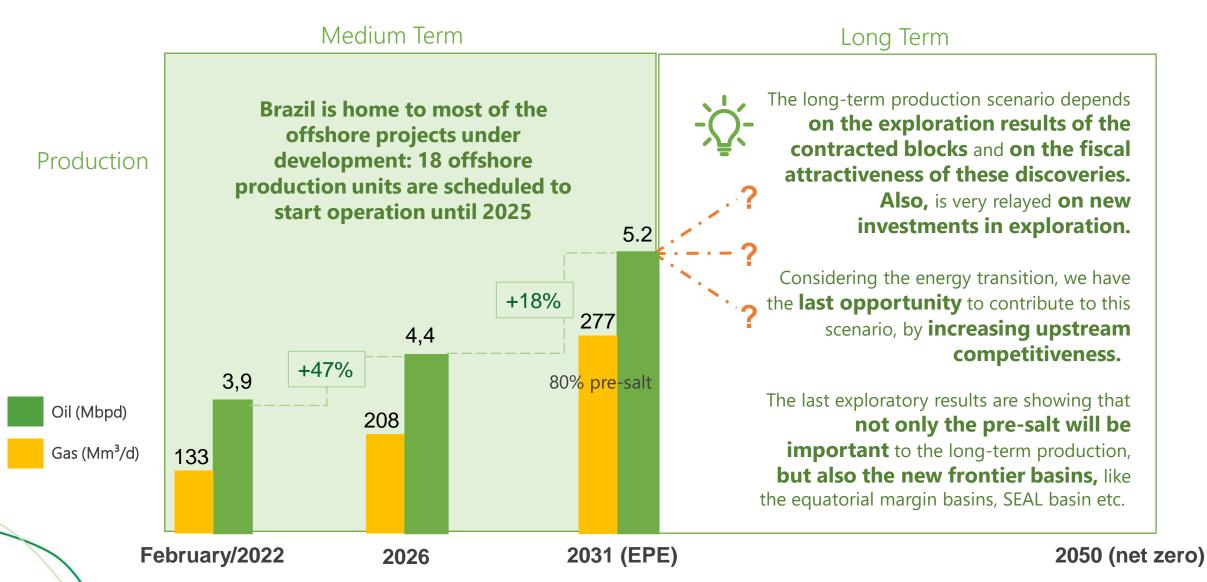
# MAKE VIABLE THE MARGINAL DISCOVERIES

There are many marginal discoveries in the different environments that could be developed if we address the correct incentives to make them viable

We need to keep increasing above ground competitiveness in order to achieve our main goals



# Brazil is poised to be one of the key sources of growth over the medium term, but still need to keep taking measures for the long term



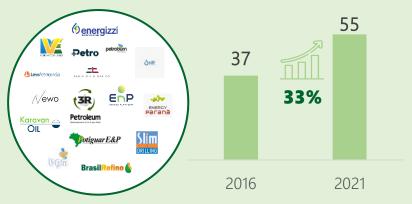


#### Also, a new onshore market is being set up

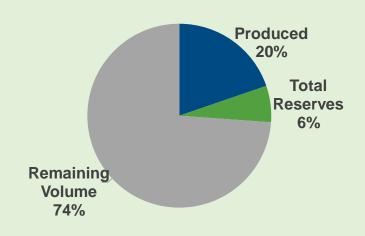
A new onshore market with small and medium companies is being established with Petrobras Divestment Plan, supported by foreign and national investors



#### **Onshore E&P Groups in Brazil**



#### **Recovery Factor in Brazil**





#### Key Messages

All onshore fields are being sold by Petrobras

The numbers of E&P groups acting in onshore activities increased more than 30% since 2016

New operators are increasing production

Huge investment opportunities in mature fields (IOR/EOR). 1% more in the onshore RF means 200Mboe



#### **Ongoing measures to attract investments**



#### KEEP OFFERING AREAS

Open Acreage + Ongoing Petrobras Divestment Plan



#### PUBLIC DATA AVAILABLE FOR FREE

Download of onshore data: Reate.cprm.gov.br/anp

Download of offshore data: <a href="mailto:helpdesk@anp.gov.br">helpdesk@anp.gov.br</a>



# MARGINAL FIELD DEFINITION

Draft under public consultation. Specific incentives should be discussed afterwards



# ROYALTIES REDUCTION FOR SMALL AND MEDIUM COMPANIES

New ANP Resolution approved by ANP

Already implemented: royalties reduction for incremental production



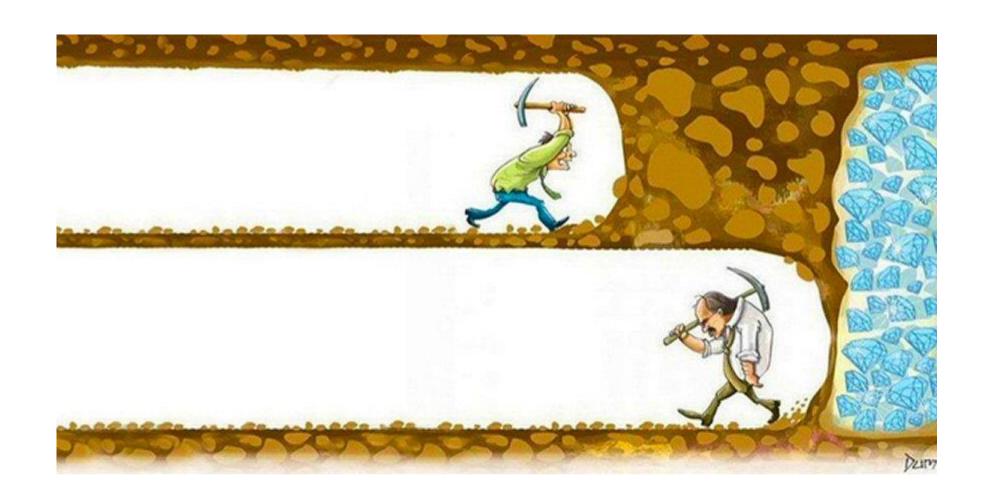
# OTHER REGULATORY MEASURES TO REDUCE ABOVE GROUND RISKS AND IMPROVE FISCAL TERMS

Measures under REATE,
PROMAR and BIDSIM
programs, including studies to
improve environmental
licensing process and
competitiveness of marginal
discoveries

Also, the new gas law was a decisive step towards a competitive gas market, with great opportunities



# Is the pre-salt going to be our last exploratory Frontier in Brazil?

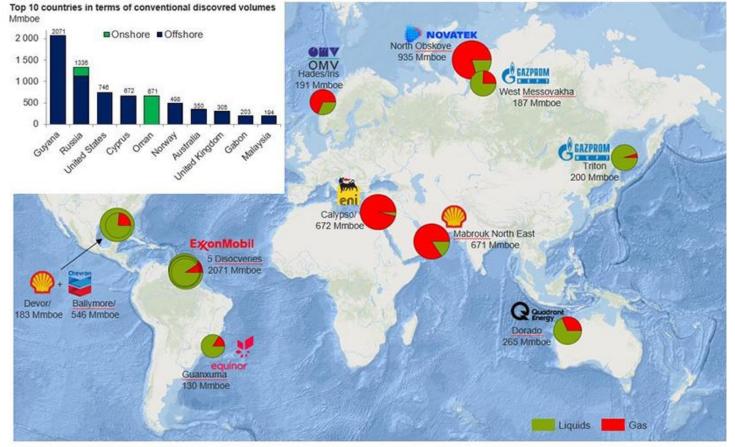




## **A Giant Potential Untapped**

In 2022, the largest volumes of conventional discoveries were found in Guyana and Namibia, in Cretaceous turbidite reservoirs

#### Top global conventional discoveries 2018



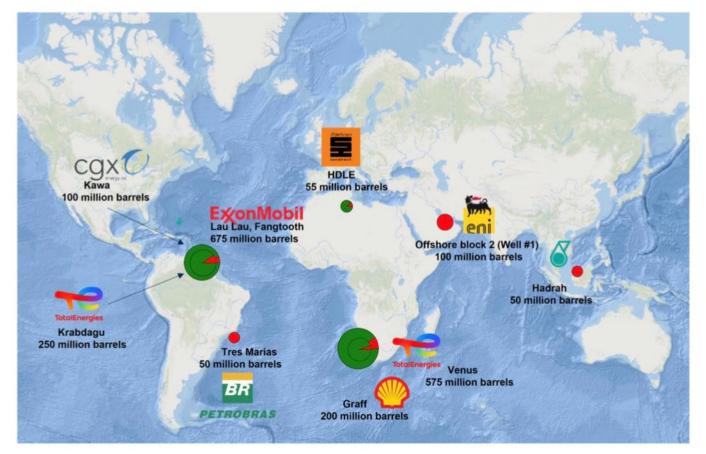
Source: Rystad Energy Cube December 2018



## **A Giant Potential Untapped**

In 2022, the largest volumes of conventional discoveries were found in Guyana and Namibia, in Cretaceous turbidite reservoirs

Top 10 global discoveries in 1Q 2022



Source: Rystad Energy research and analysis; Rystad Energy Cube (Courtesy of Rystad)



# FORECAST 2022 – Equatorial Margin





#2

# Exploration Opportunities Offshore



## **Opportunities in the Open Acreage auction**



11 blocks available within the pre-salt polygon.
Public Presentation of Offers on
December 16th



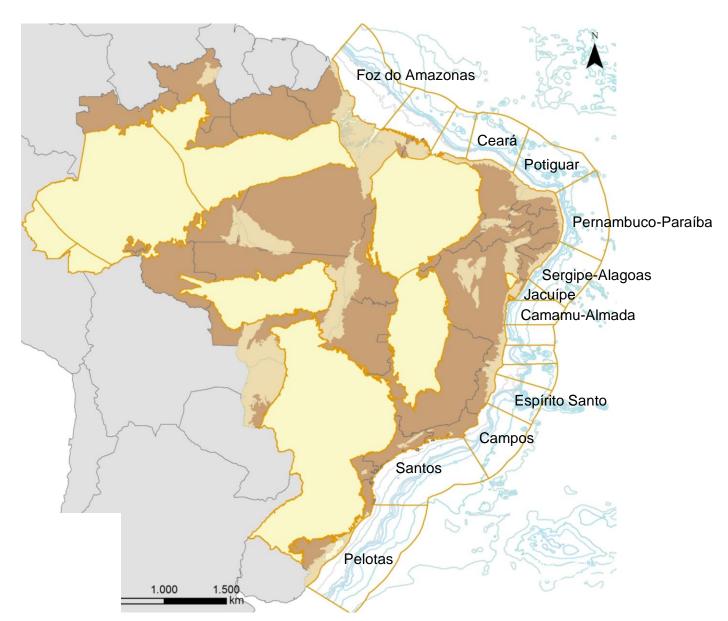


1,096 blocks available.
Additional blocks and marginal fields under study to be added in the future.
The 4th cycle tender protocol is currently under public consultation





#### **Offshore Basins**



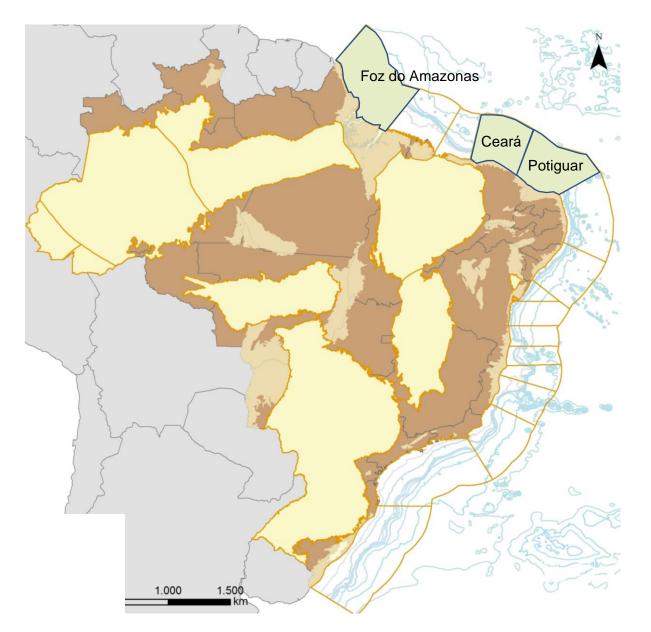
625 Offshore Blocks on Offer – Concession

11 Blocks in the Pre-salt – Production Sharing

Minimum Bonus (R\$ 320,000 – R\$ 372,700,000)



#### **Offshore Basins**



**Equatorial Margin** 

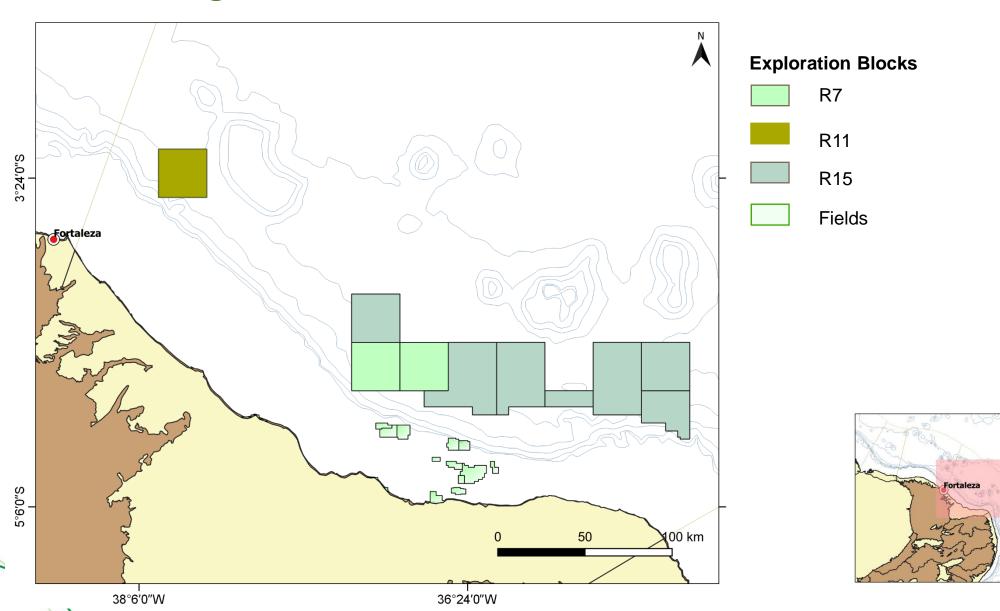
**Worldclass Exploration Potential** 

Analogues to West Africa, Guyana and Suriname

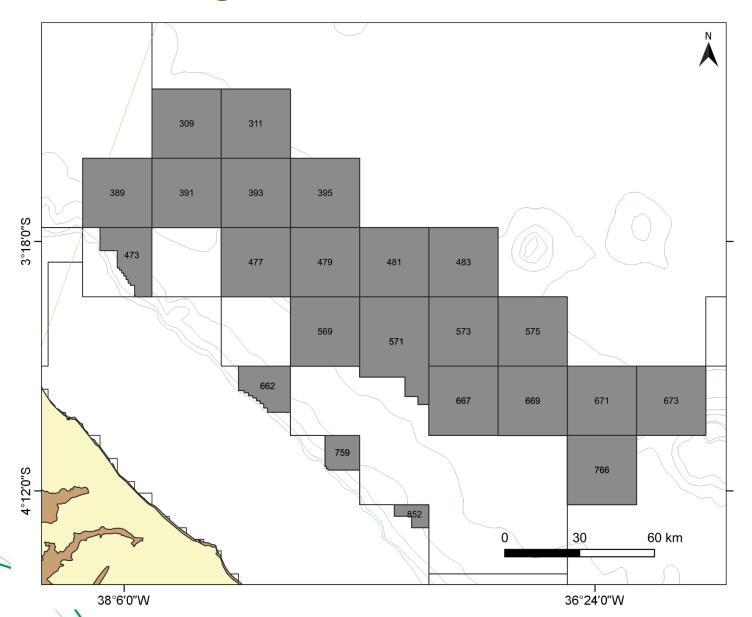
97 Blocks on Offer – Open Acreage

Minimum Bonus (R\$ 770,000 – R\$ 10,390,000)



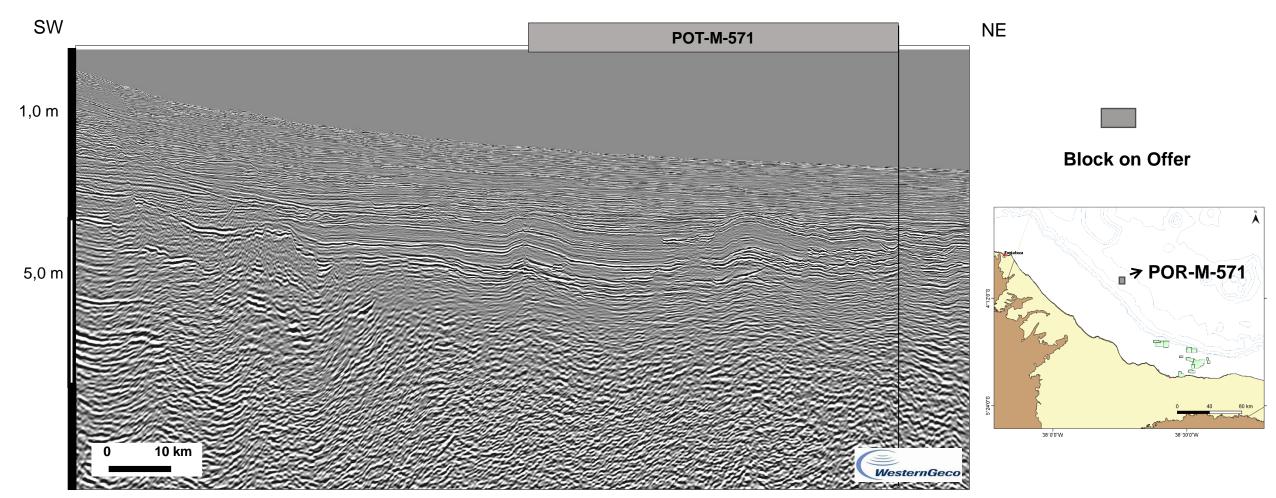






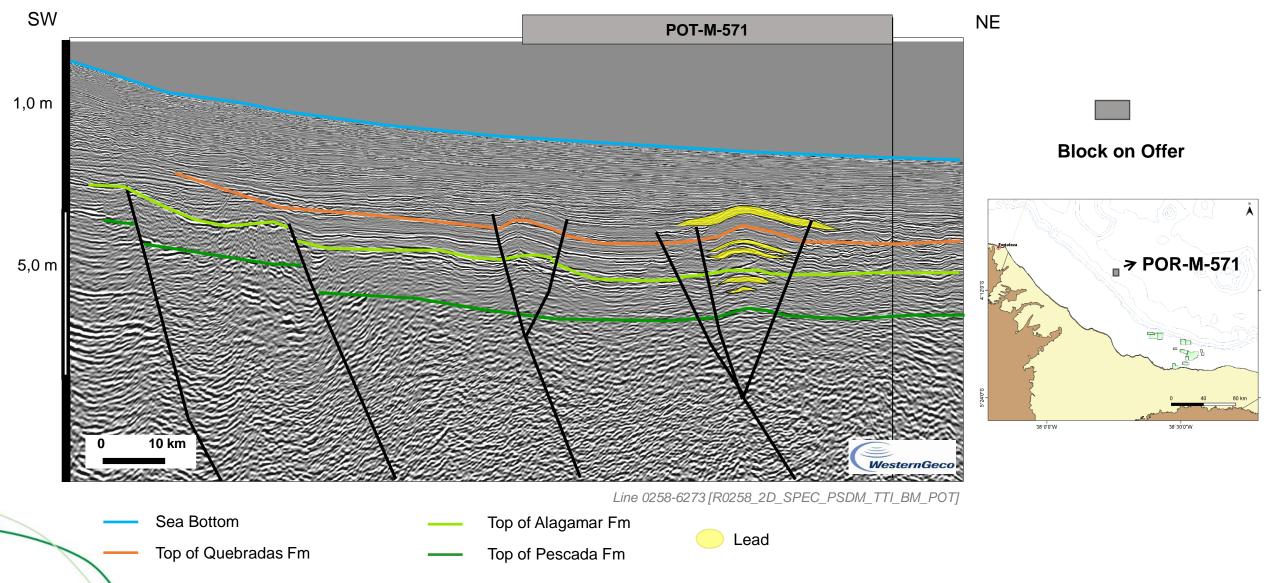




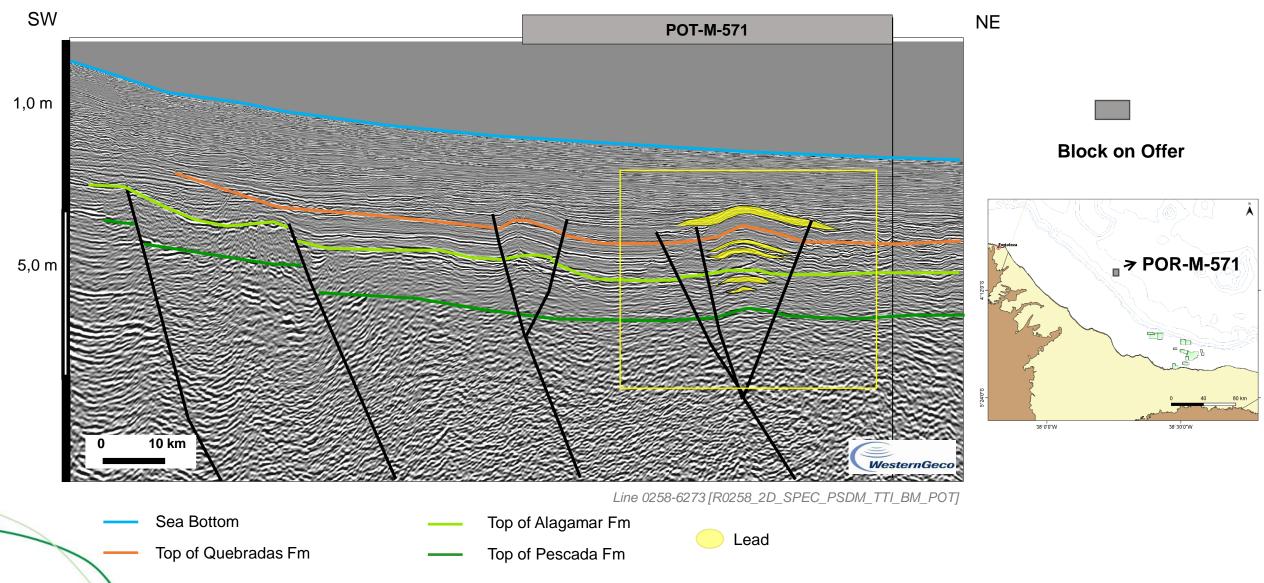


Line 0258-6273 [R0258\_2D\_SPEC\_PSDM\_TTI\_BM\_POT]



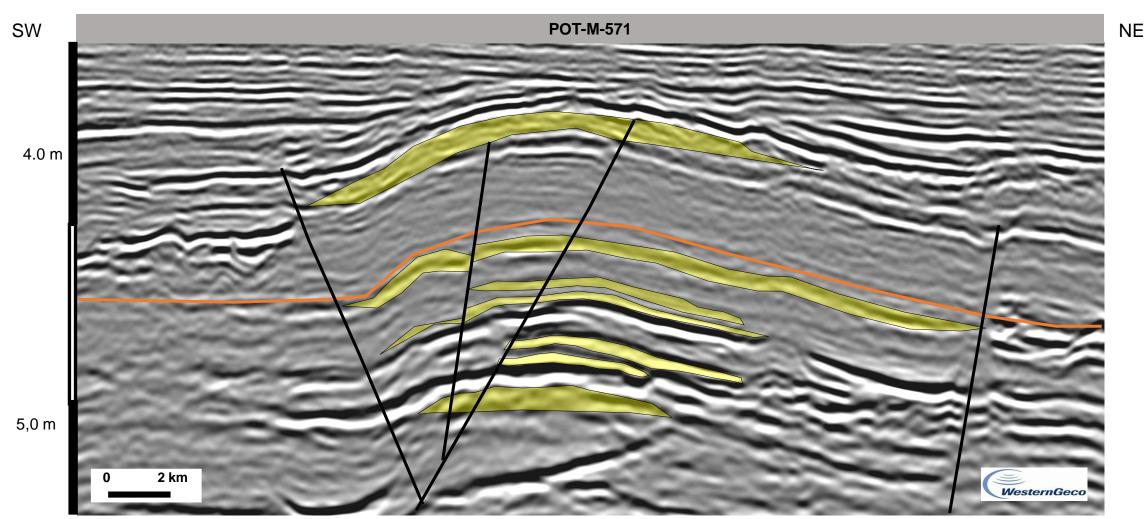






# anp

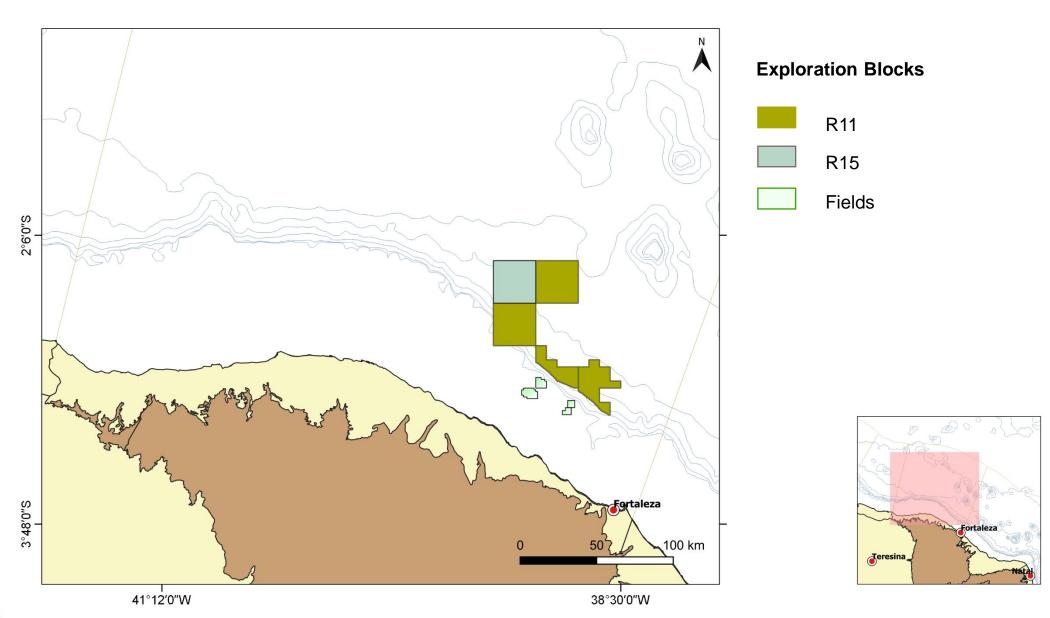
# **Offshore Potiguar Basin**



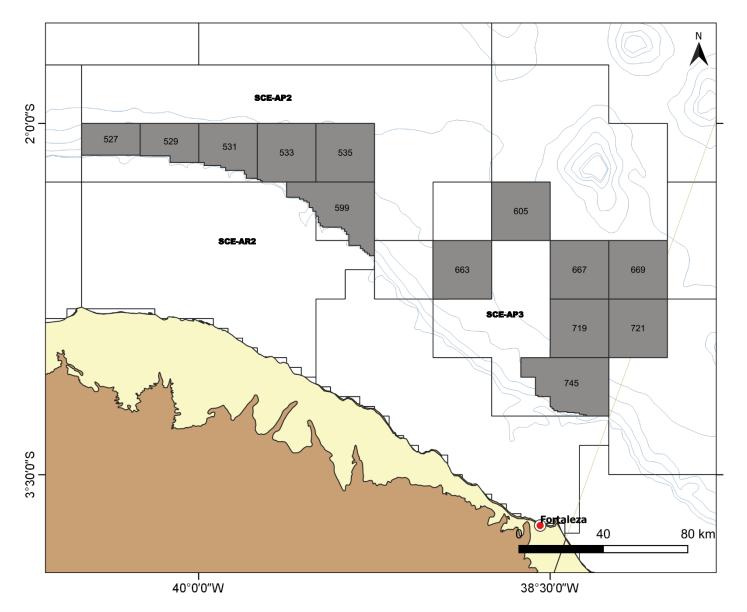
Line 0258-6273 [R0258\_2D\_SPEC\_PSDM\_TTI\_BM\_POT]

Lead







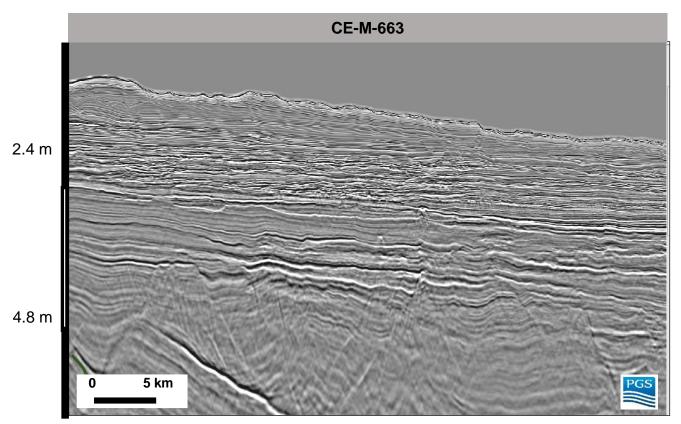




13 Blocks on Offer

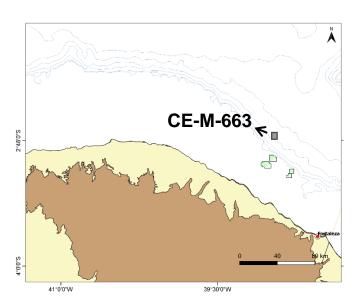




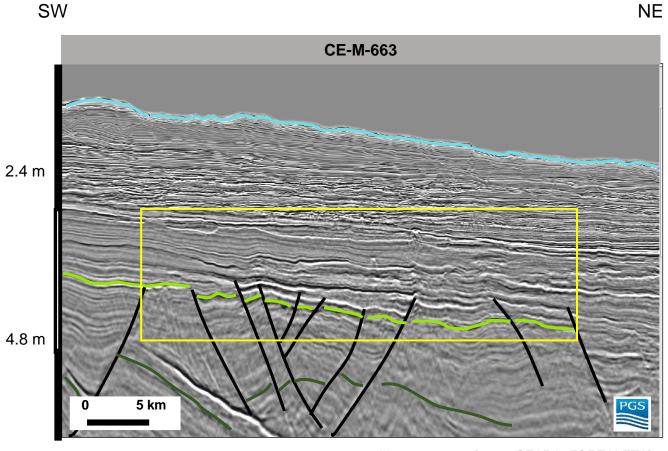


Line 0268-7589 [0268\_CEARA\_FORTALEZA]

#### Block on Offer



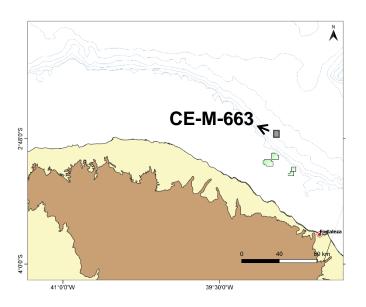






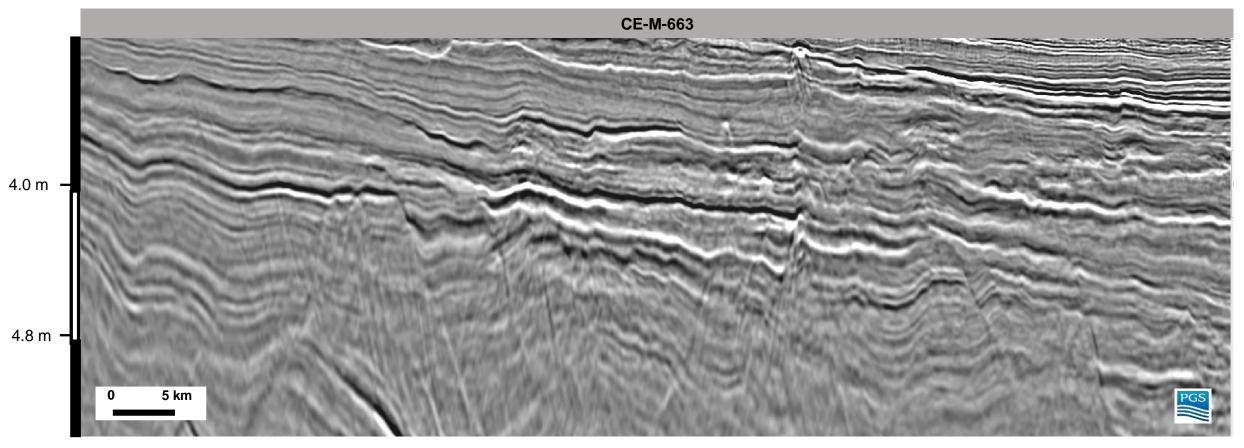








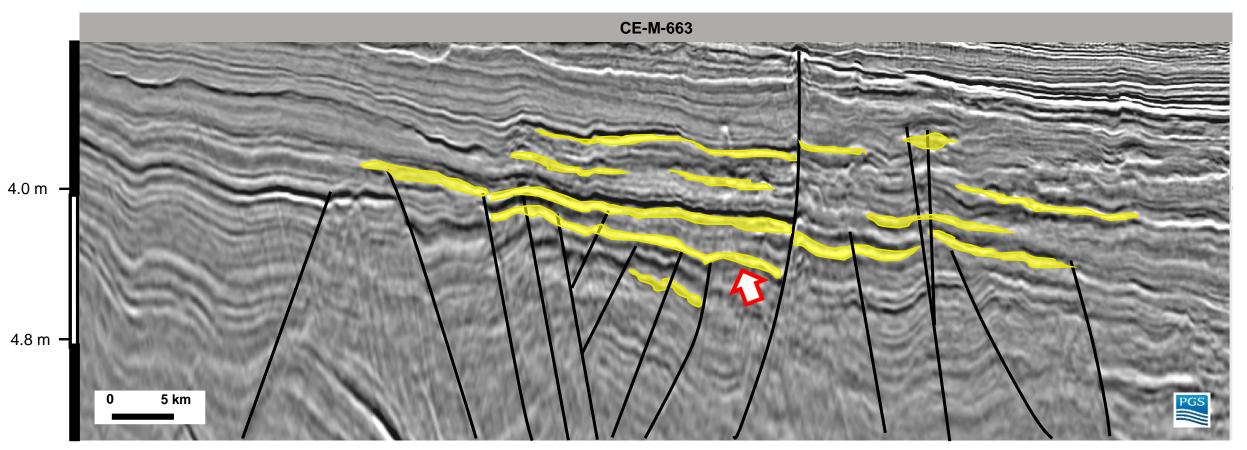
SW



Line 0268-7589 [0268\_CEARA\_FORTALEZA]



SW



Line 0268-7589 [0268\_CEARA\_FORTALEZA]





#### **Offshore Basins**



New Frontier and Consolidated Basins

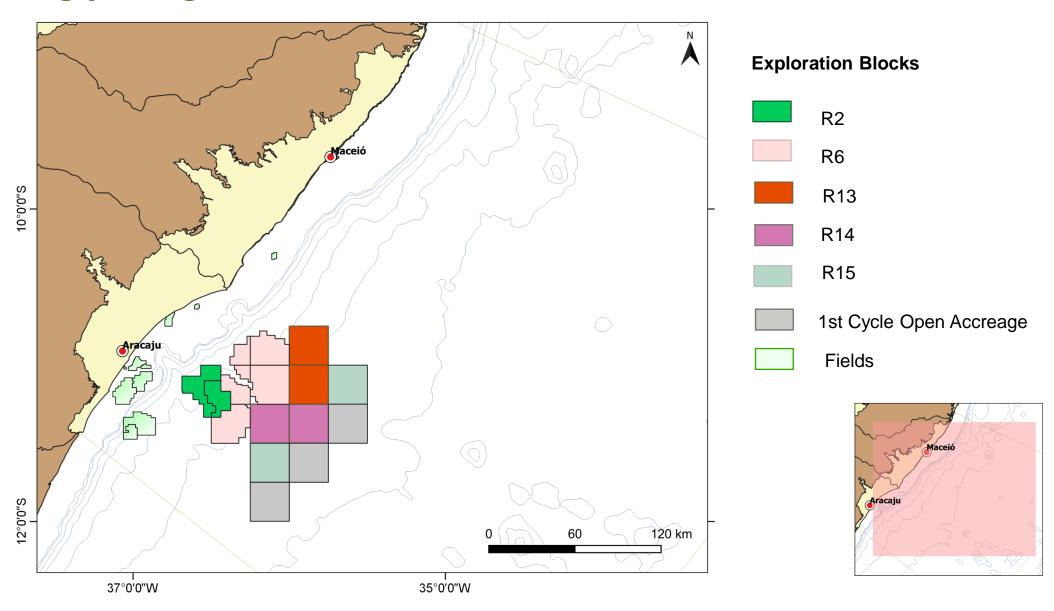
World Class Plays

Several Giant Fields

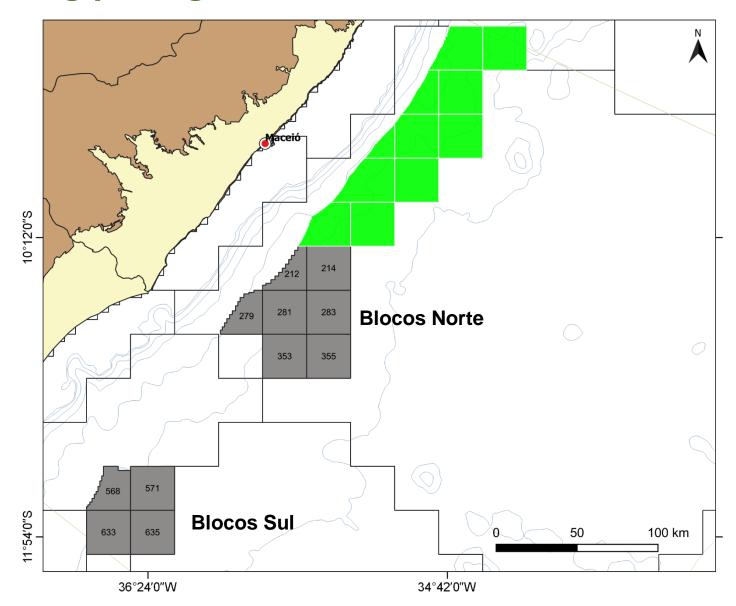
528 Blocks on Offer – Concession

Minimum Bonus (R\$ 320,000 – R\$ 372,700,000)





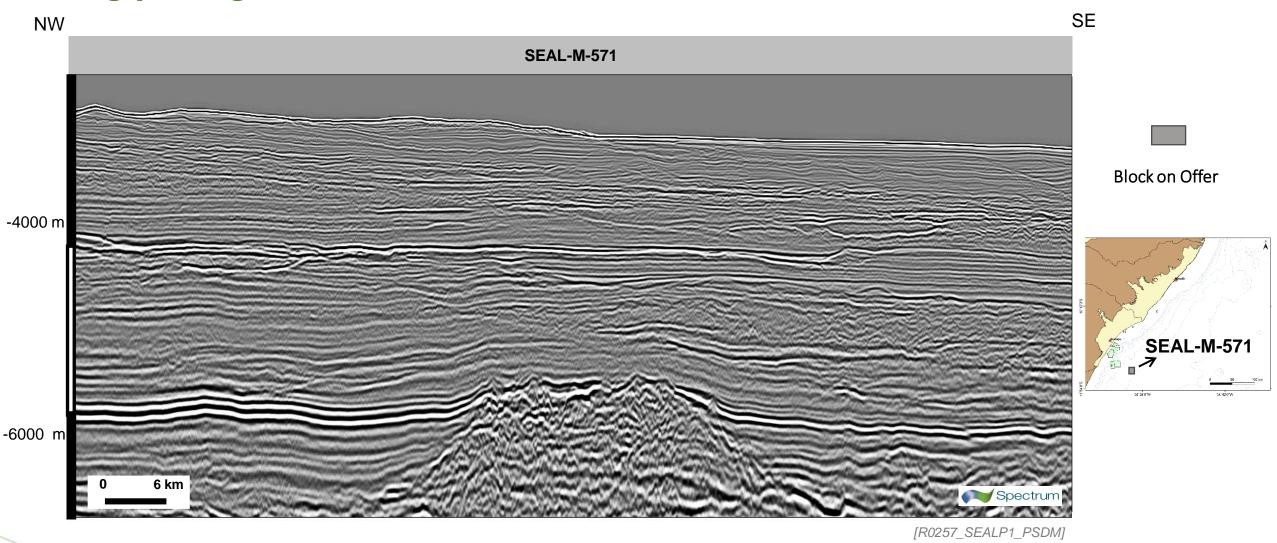




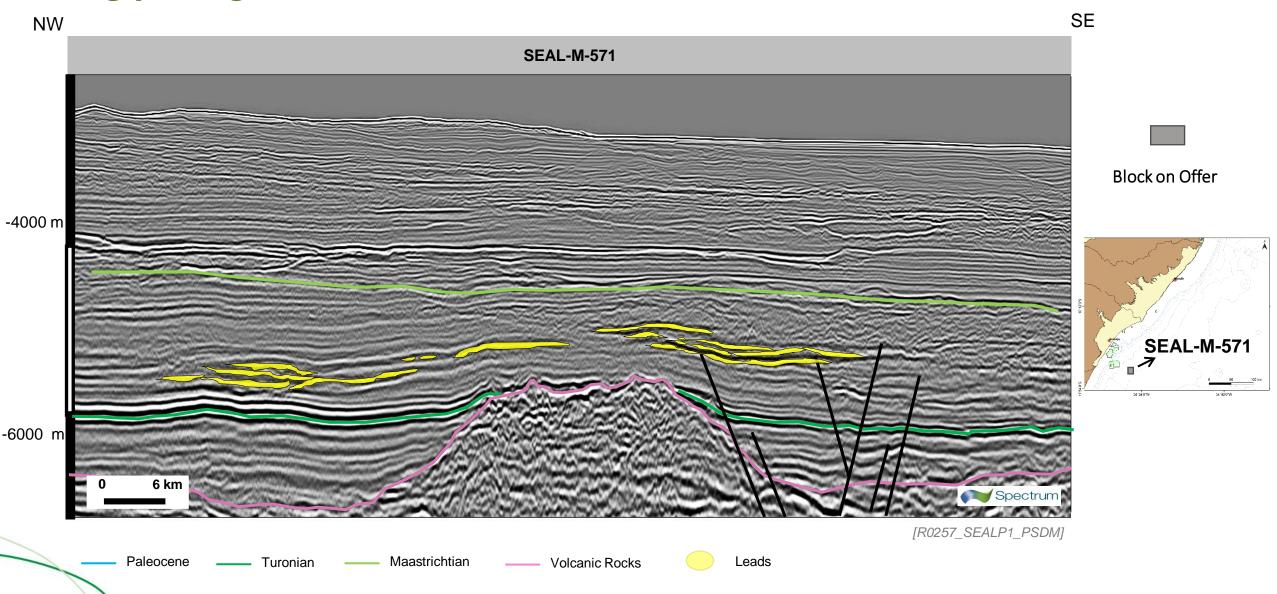


11 Blocks on Offer

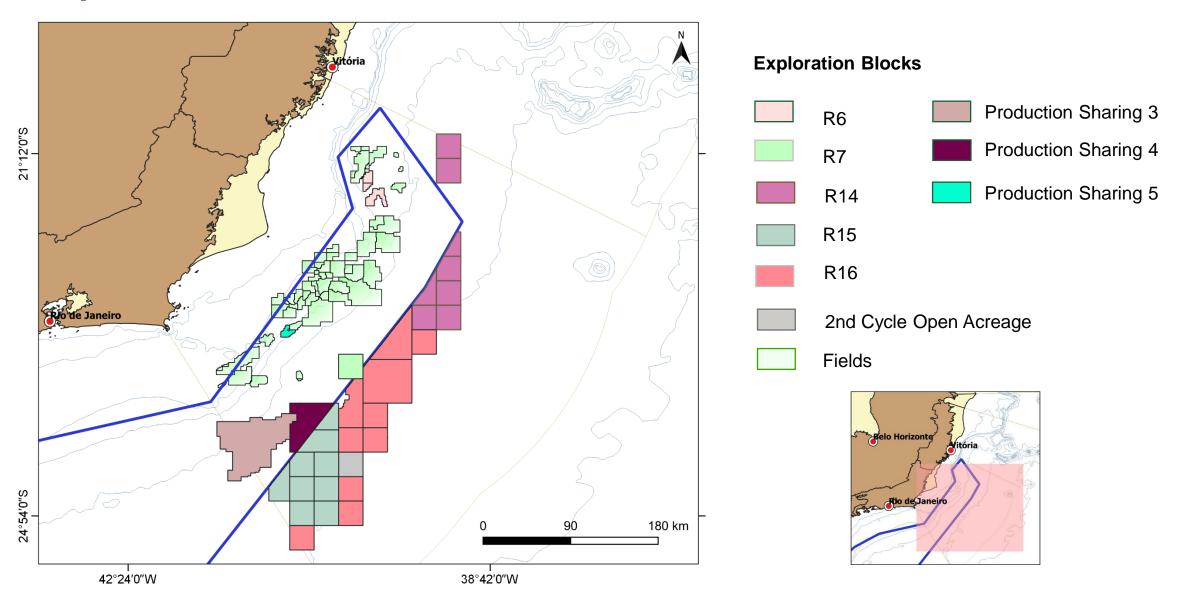




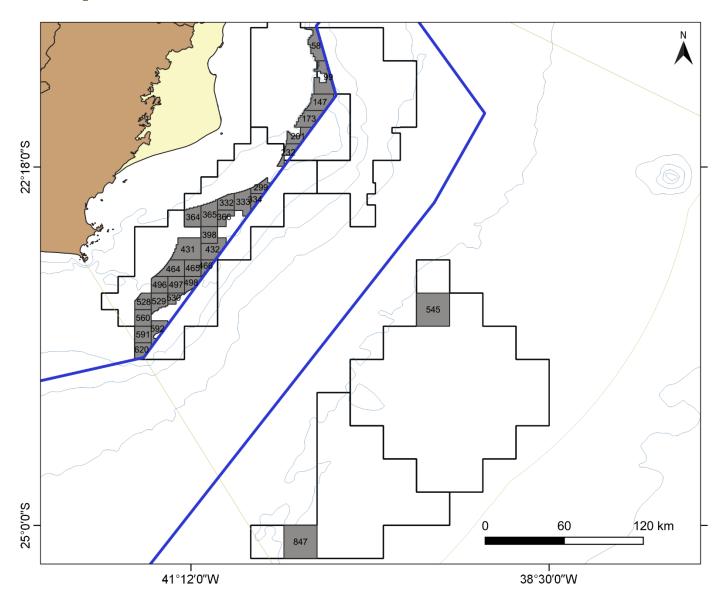








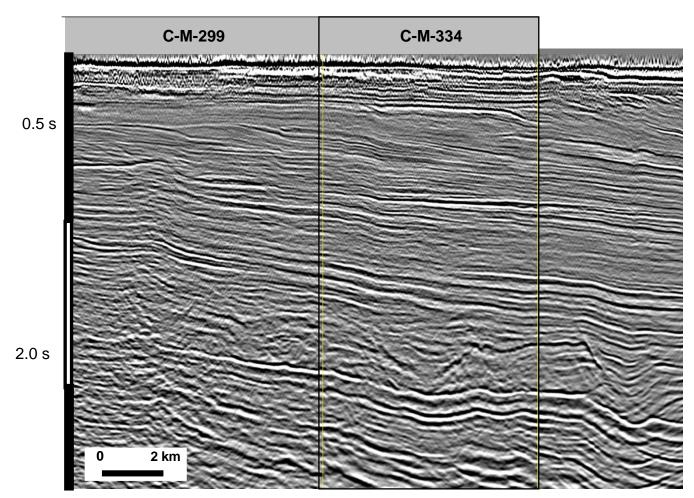






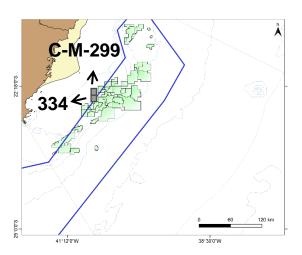
46 Blocks on Offer



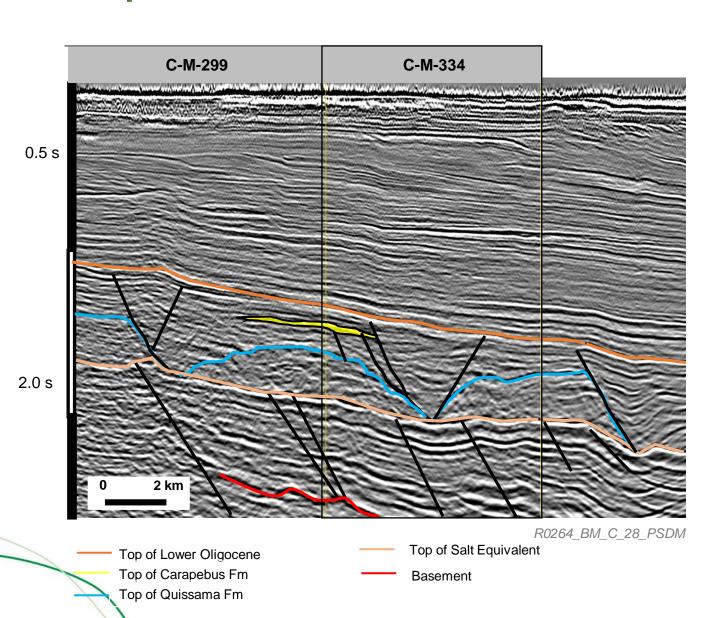


R0264\_BM\_C\_28\_PSDM

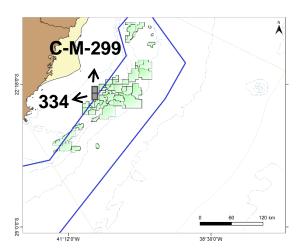
Blocks on Offer







Blocks on Offer

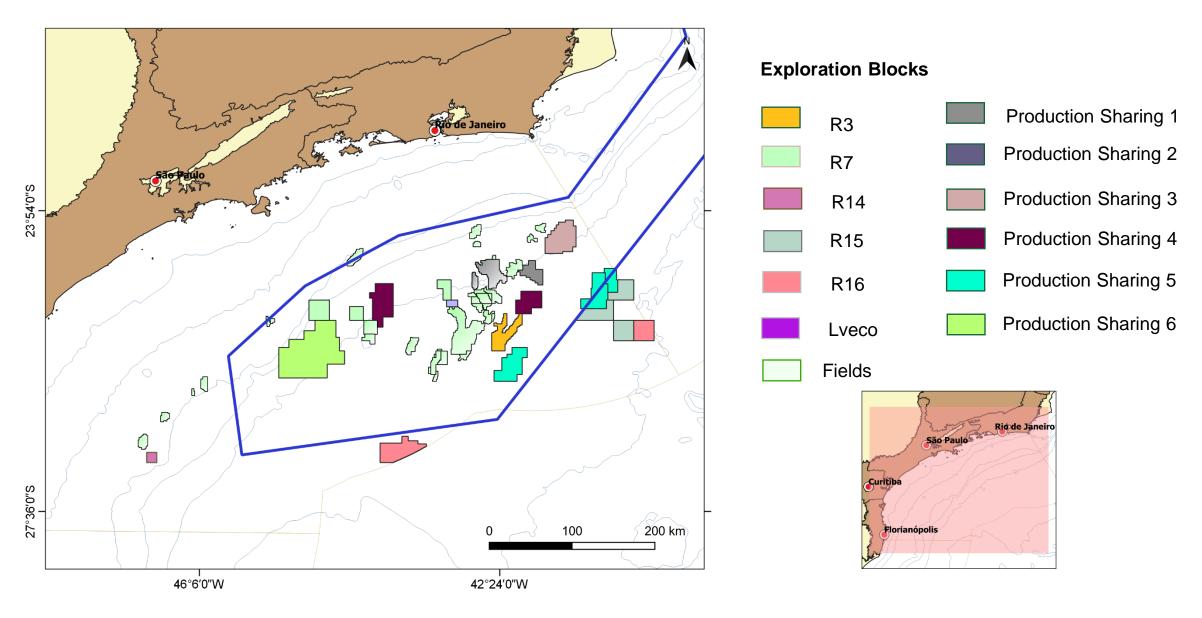


Cretaceous Turbidites

Albian Carbonates

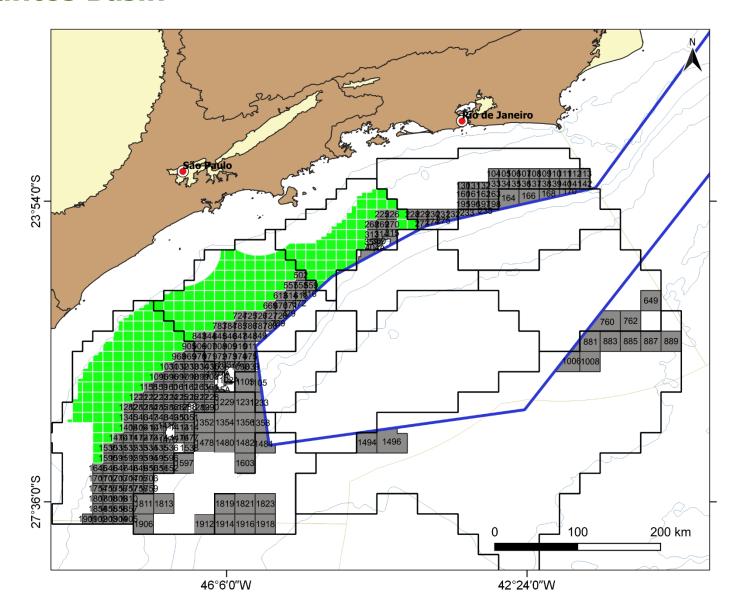


#### **Santos Basin**



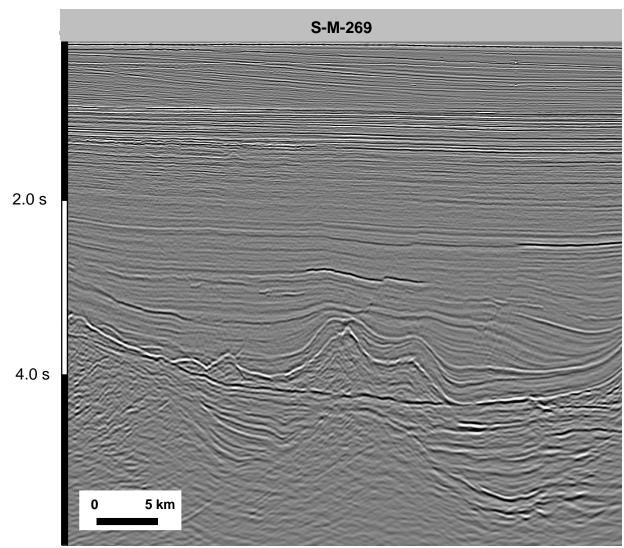


#### **Santos Basin**





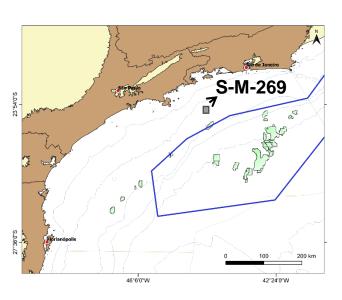




0282\_BM\_S\_14

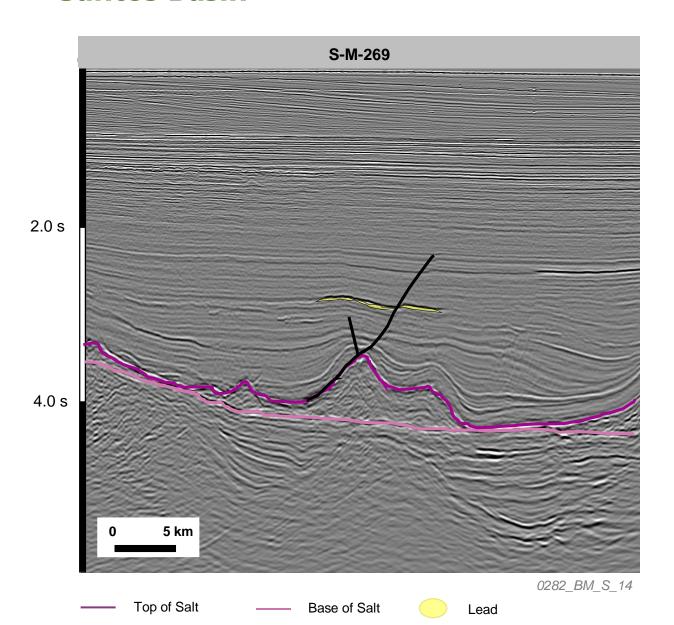


Block on Offer



#### **Santos Basin**





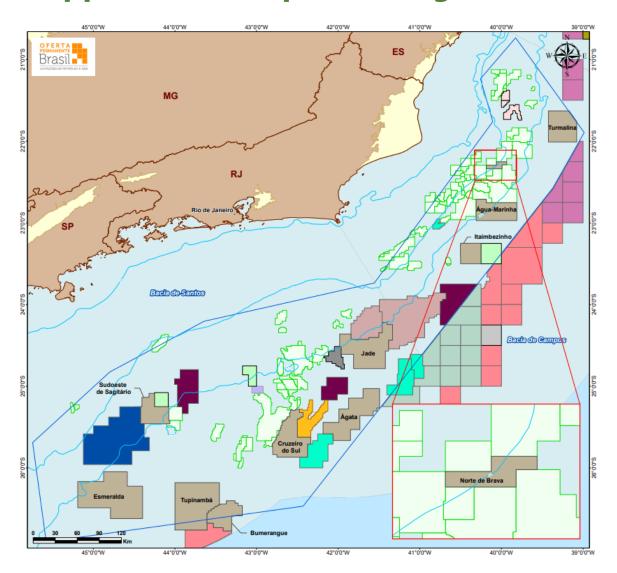
Block on Offer

C-M-269

Description of the second of the



#### **Pre-salt Opportunities Open Acreage**



#### 11 Blocks

Agata
Agua Marinha
Bumerangue
Cruzeiro do Sul
Esmeralda
Itaimbezinho
Jade
N of Brava
SW Sagitario
Tupinamba
Turmalina

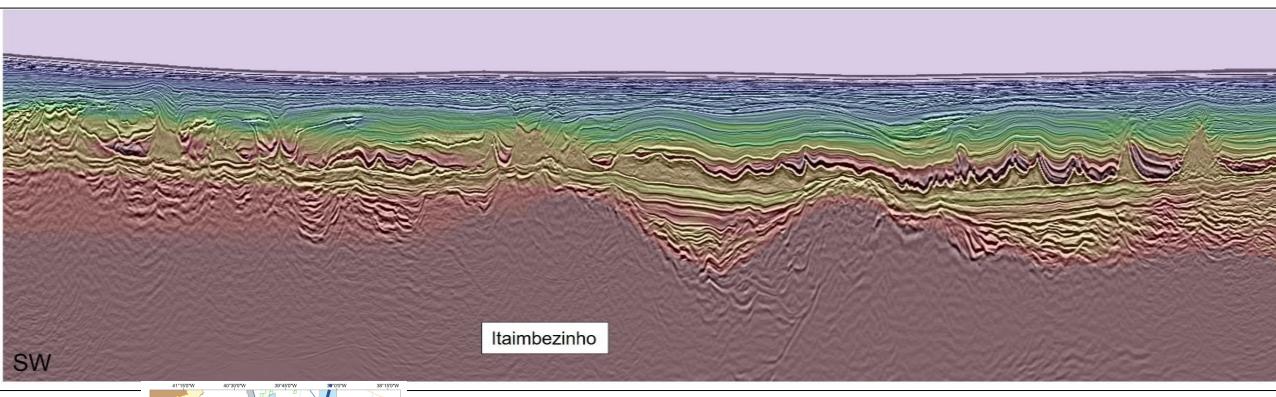






### Campos Basin (Itaimbezinho, Água Marinha, Norte de Brava e Turmalina)







Courtesy ION Geophysical: Picanha 3D RTM + Velocity Model

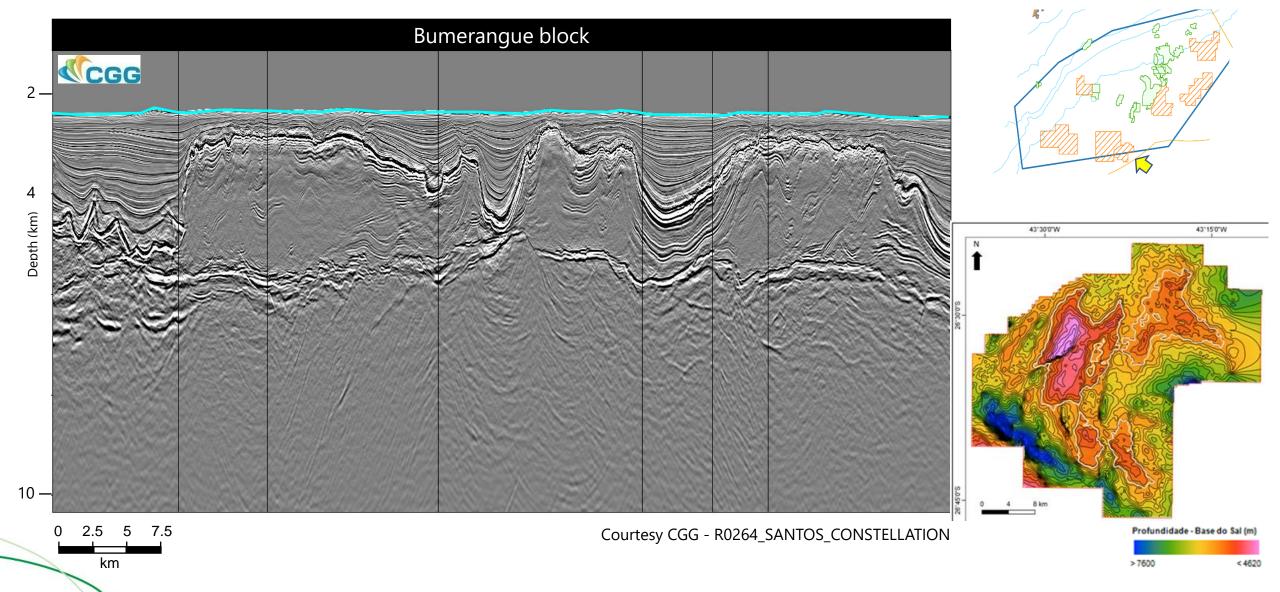


Source: Production Share in Permanent Offer Geological and Economic Approach (Avila, 2022)



### Santos Basin – Bumerangue Block

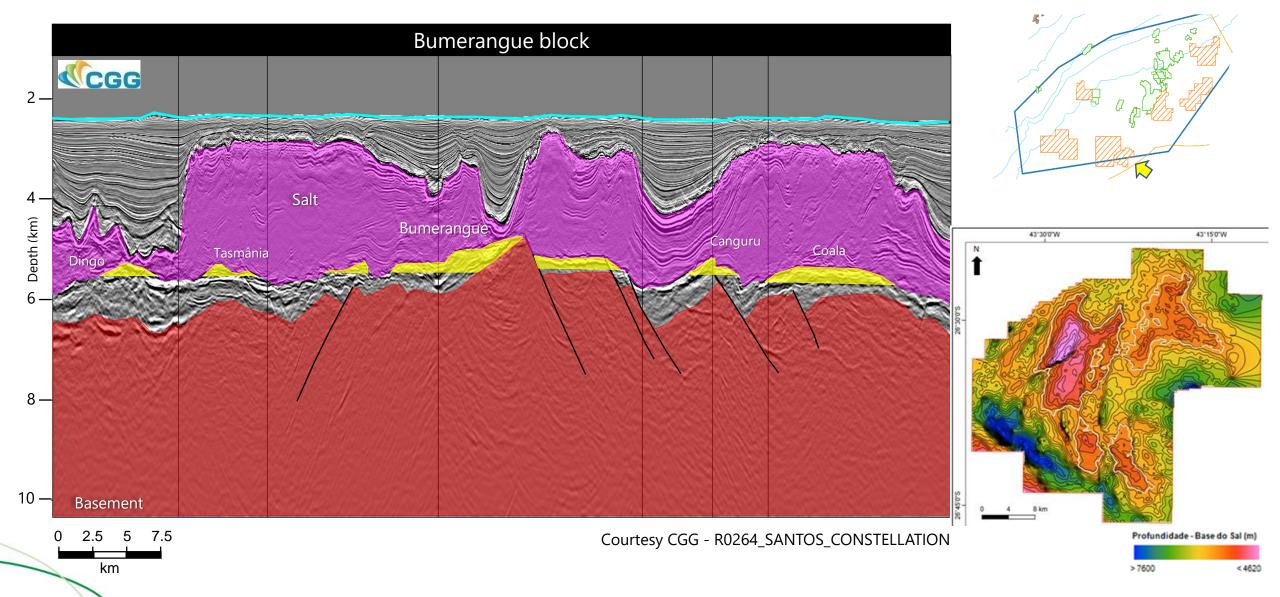






### Santos Basin – Bumerangue Block





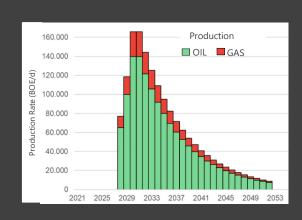


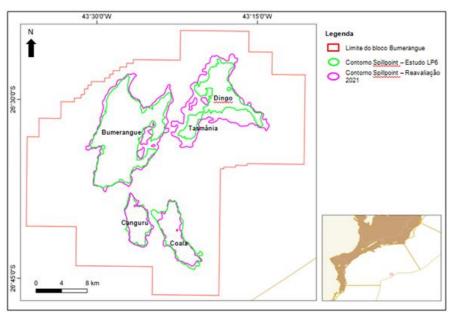


## Santos Basin — Bumerangue Block

#### Project (Hypothetical)

- Bumerangue Prospect 2,453 MSTB
- Recovery Factor ~ 20%
- UEP (150,000 bbl/d)
- 6 production wells
- 6 injection wells

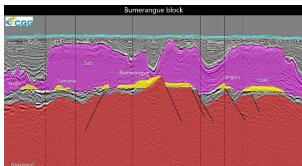




Block Area 1,118 Km<sup>2</sup>

Block VOIP 2,453 MSTB

Water Depth 2,300 m / Coastline distance 380 Km

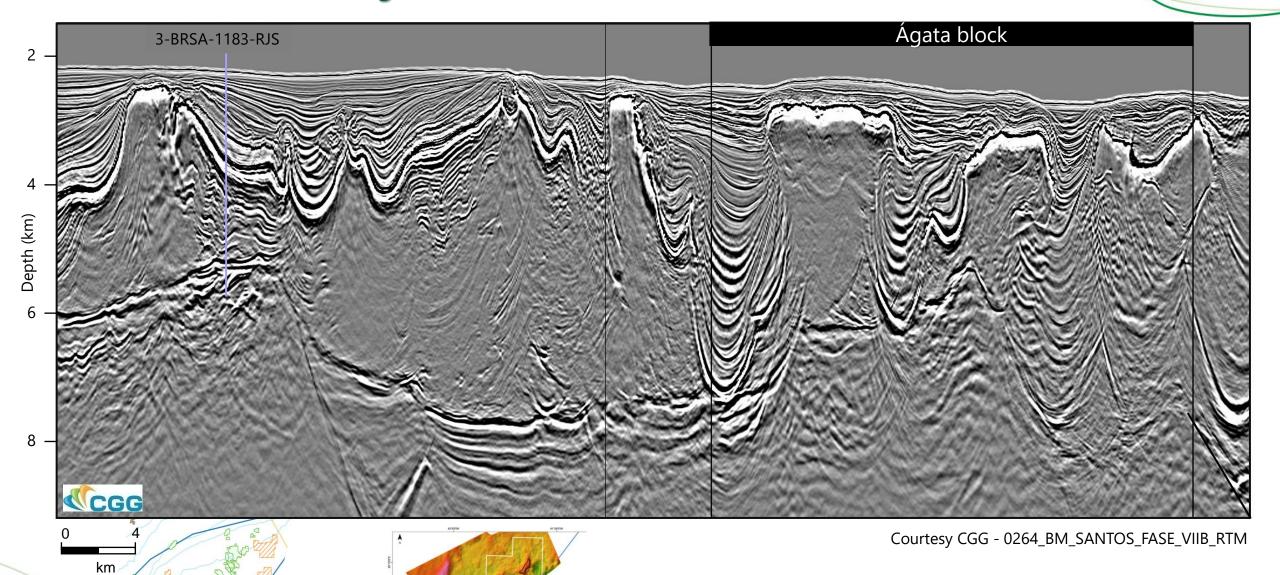


Prospect	Source	Migration	Reservoir	Seal	Trap	Synchronism	CSG
Bumerangue	<b>50%</b>	<b>60</b> %	<b>60%</b>	100%	90%	<b>80</b> %	13%
Up. Dingo-Tasm.	50%	60%	60%	30%	70%	80%	03%
Up. Coala	50%	60%	60%	100%	90%	80%	13%
Up. Canguru	50%	60%	60%	100%	90%	80%	13%



## Santos Basin – Ágata Block



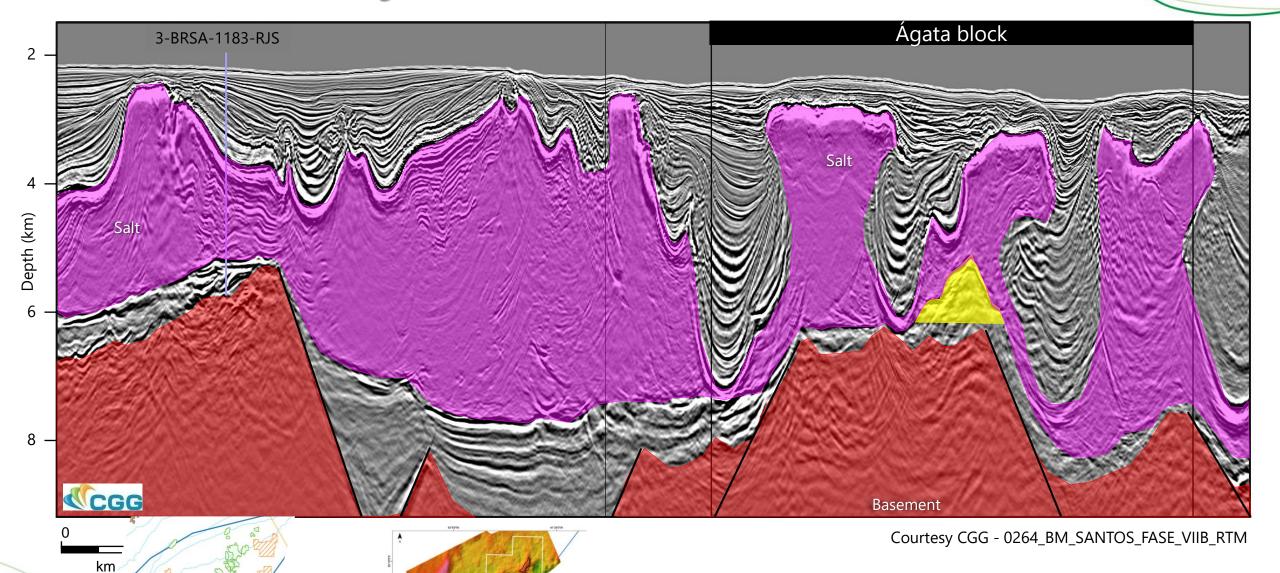


Source: Production Share in Permanent Offer Geological and Economic Approach (Avila, 2022)



## Santos Basin – Ágata Block





Source: Production Share in Permanent Offer Geological and Economic Approach (Avila, 2022)

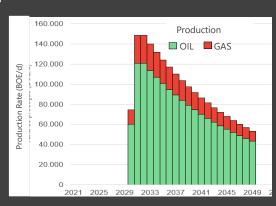


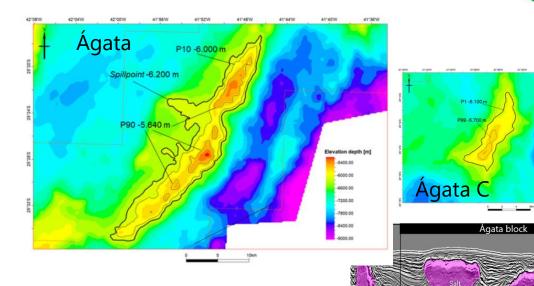


## Santos Basin — Ágata Block

#### Project (Hypothetical)

- Ágata Prospect VOIP 2,820 MSTB
- Recovery Factor ~ 20%
- Oil 1 FPSO (120,000 bbl/d)
- Gas Pipeline (300 Km)
- 6 production wells
- 6 injection wells





Block Area 2,283.276 Km<sup>2</sup>

Block VOIP 3,190 MSTB

Water Depth 2,000 m / Coastline distance 300 Km

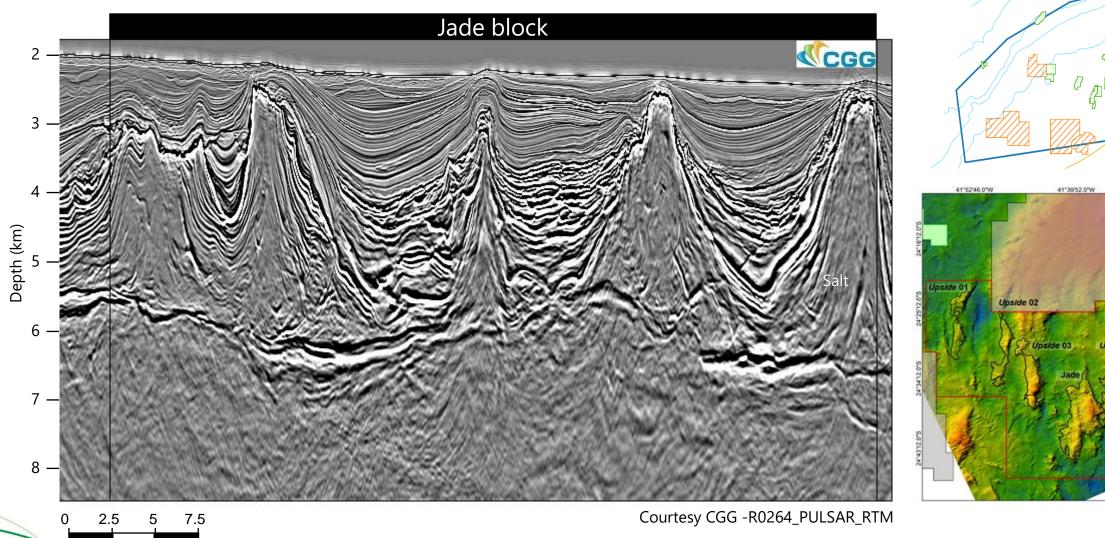
Prospect	Source	Migration	Reservoir	Seal	Trap	Synchronism	CSG
Ágata	60%	80%	60%	80%	90%	100%	21%
Ágata C	60%	80%	60%	80%	90%	100%	21%

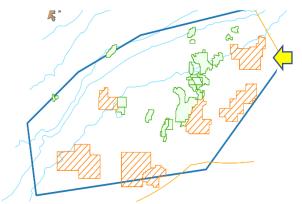


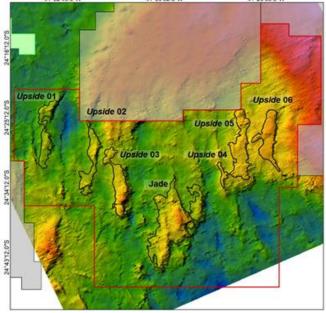
km

#### Santos Basin – Jade Block







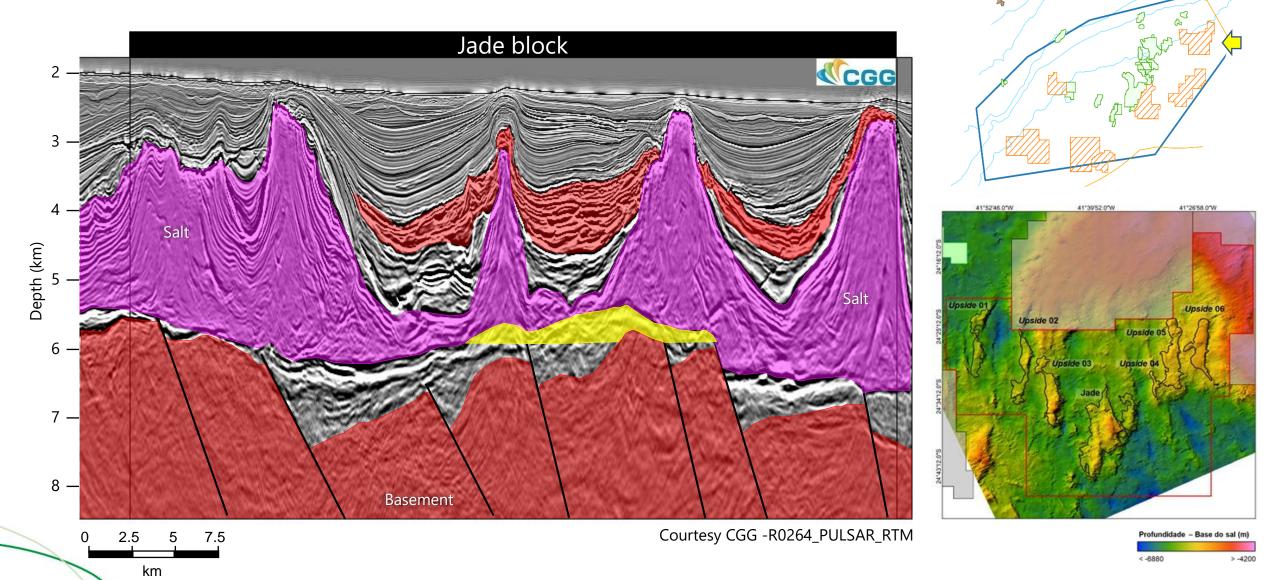


Source: Production Share in Permanent Offer Geological and Economic Approach (Avila, 2022)



#### Santos Basin – Jade Block





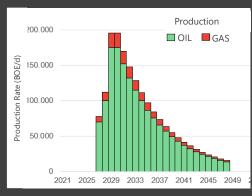


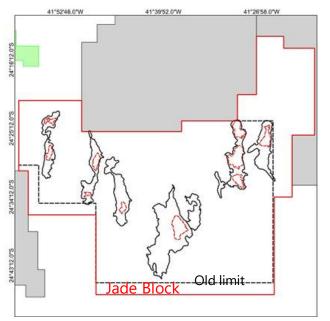


## Santos Basin — Jade Block

#### Project (Hypothetical)

- Jade Prospect 2,909 MSTB
- Recover Factor ~ 20%
- Oil 1 FPSO (180,000 bbl/d)
- Gas Pipeline (196 Km)
- 7 production wells
- 7 injection wells



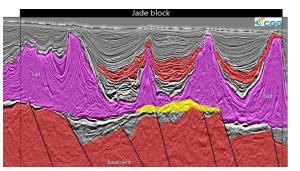




Block VOIP 7,113 MSTB

Water Depth 2,300 m / Coastline distance 196 Km

2 W 18 1		
		And
		7-



Prospect	Source	Migration	Reservoir	Seal	Trap	Synchronism	CSG
Jade	90%	80%	<b>70%</b>	<b>70%</b>	90%	80%	25 %
Upside 01	90%	90%	80%	80%	80%	80%	33 %
Upside 02	90%	90%	70%	80%	80%	80%	29 %
Upside 03	90%	80%	70%	70%	90%	80%	25 %
Upside 04	90%	70%	70%	90%	70%	100%	27 %
Upside 05	90%	70%	70%	90%	70%	100%	27 %
Upside 06	90%	70%	70%	90%	80%	100%	31 %

#3

# **Final Remarks**







#### **Our Strengths**

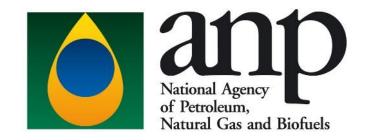
Sanctity of Contract

Great Geological potential

Pre-salt: world-class assets that are already a reality

Great opportunities in the Equatorial Margin – Could our Equatorial Margin repeat or even exceed the great discoveries in Guiana?





http://rodadas.anp.gov.br/pt/

www.gov.br/anp/pt-br

https://www.gov.br/anp/pt-br/assuntos/investments-opportunities-in-brazil

https://www.gov.br/anp/pt-br/centrais-de-conteudo/apresentacoes-e-palestras.

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