# **Abef**

The Brazilian Chicken Producers and Exporters Association – Abef – gathers



the main chicken meat producing and exporting companies of the Brazilian market, which represents around 90% of the production for foreign trade. ABEF works to optimize exports development, access to new markets, and assure the highest quality of the world's most exported chicken.

#### Francisco Turra

President turra@abef.com.br abef@abef.com.br Languages: Spanish, Italian and Portuguese.

#### Goan Yo

Consultant brasimexbrasil@uol.com.br Languages: English and Javanese.

## **Ricardo Santin**

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## Mission

To "promote the sustainable development and the agribusiness competitiveness in benefit of the Brazilian society".

www.agricultura.gov.br

## **Secretariat of Agribusiness International Relations**

Department of Agribusiness International Promotion

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## **Eduardo Sampaio Marques**

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## Flávia Furtado

Policy Advisor flavia.furtado@agricultura.gov.br

Ministry of Agriculture, Livestock and Food Supply



# DRASI

**Agribusiness Trade Mission** to Indonesia

The high quality of the Brazilian products is guaranteed by its numerous certifications, making our products available, accepted and recognized in over 200 markets worldwide. This is thanks to the policies developed by the Ministry of Agriculture, institutions in the sector, as well as the constant pursue of Brazilian companies in offering products observing all international health and hygiene standards that guarantee and protect consumers.

This business matchmaking event aims at finding shared interests between Indonesian and Brazilian businessmen in order to initiate successful commercial partnerships.

Here you will find exporters of dairy products, poultry

We are proud to present products and companies that will certainly satisfy your demands.

We wish you successful business meetings!

**Secretariat of Agribusiness International Relations** 

Ministry of Agriculture, Livestock and Food Supply

## Uniec

The Meat Exporters Industries Union of the Pará State – UNIEC, with its headquarters located in Belém , is a non-profit civil association created to represent and promote the interests of the



Pará State meat exporting sector, aiming at the national and international markets. The Pará State ranks as the 5th major cattle breeder. With its fertile pasture lands size, favorable climate, capable producers and government incentives, the Pará State cattle-raising industry grows steadly and with sustainability.

## **Francisco Victer**

President fvicter@uol.com.br

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# **Itambé - Serlac**

Itambé (CCPR) is a central cooperative SerlaC formed by 30 affiliated cooperatives, constituting a system with more than 8,000 milk producers. After the partnership with Itambé, SERLAC became a benchmark in dairy products international trade. Nowadays we are the biggest Brazilian dairy products exporters, as well as the second biggest at the Brazilian dairy market.

## **Products**

- Milk Powder
- Condensed Milk
- Evaporated Milk
- Butter

#### **André Massote**

**Export Manager** Languages: English, Spanish, French and Portuguese

**André Campos** 

UHT Milk

Sterilized cream

**Export Manager** andre.massote@itambe.com.br andre.campos@serlac.com.br Languages: English, Spanish, French and Portuguese

• AMF (Anhydrous Milk Fat)

**Eitambé** 

Av. Pres. Juscelino Kubitschek, 1830, Torre II, 121 andar 04543 900 -São Paulo, SP, Brazil

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## Seara

Cargill Meat Brazil which owns the Seara brand is directly associated with

high quality food products. The company sells chicken, pork and thermo processed meat to more than 90 countries throughout the world and has adopted a continuous and serious Quality Management philosophy. Cargill Meat Brazil has eight industrial complexes and its own frozen cargo port terminal in Brazil

#### **Products**

- Whole chicken
- Whole Grillers

## **Vincent Lai**

General Manager vincent lai@cargill.com Languages: English and Mandarin

Poultry Cuts

Pork cuts

## **Marcus Wong**

Saler manager Marcus Wong@cargill.com Languages: English and Mandarin

**SEARA** 

300 Beach Road #23-01, The Concourse 199555 – Singapore – Singapore **\***+65 6393 8220 / + 65 6393 8222

www.seara.com.br

# **Big Frango**

Big Frango has been in the broilers' segment for 29 years, and ranks among the leading poultry companies in Brazil. The company is growing fast, and its current daily production at the processing plant located in Rolândia, in the state of Paraná, is of 400 thousand broilers, and scheduled to slaughter 500 thousand by the end of 2009. There are two other plants under construction, and the target

## **Products**

• Frozen and Salted chicken Breasts

is to achieve 1,5 million broilers a day.

- Chicken Drumsticks and Tighs
- Chicken Wings
- Chicken Feet

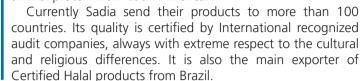
## Flávio B. Turquino

**Export Sales Manager** flavio@bigfrango.com.br Languages: English, Spanish and Portuguese.

Av. Itamaraty, 2020 86.600-000- Rolândia/PR - Brazil **2** +55 43 2101 8200 / +55 55 2101 8203 www.bigfrango.com.br

## Sadia

Sadia is the leader in the production and exports of products made of animal protein from Latin America.



### **Products**

- Whole chicken and parts
- Whole turkey and parts
- Beef

- Processed products based on animal protein
- Margarine, pasta, pizzas and desserts

## **Marcos Gnani Braun**

Beef Business General Manager marcos.braun@sadia.com.br Languages: English, Spanish, French and Portuguese

Rua Fortunato Ferraz, 659 05093-901 - São Paulo / SP - Brazil **2**+55 11 2113 3379 / +55 11 2113 3745 www.sadia.com.br

# Frigol

Frigol has been in the local and international markets for more than 20 years. Slaughtering animals from

natural pastures according with the Islamic rites, supervised by the Federation of Muslims Associations in Brazil, providing high quality products. Exporting about 30% of the whole production, Frigol attends for more than 40 different countries maintaining the good relationship with their customers.

## **Products**

- Chilled and Frozen Beef
- Frozen Beef Offals

## Marina C. de Oliveira Cancado

**Export Manager** marina@frigol.com.br export@frigol.com.br Languages: English, Spanish, French and Portuguese

Rua Dr. Gabriel de Oliveira Rocha, 704 Vila Mamedina 18681-030 - Lencóis Paulista / SP - Brazil

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+55 11 5548 2102 Direct (São Paulo office) +55 14 8145 2478 Mobile

www.frigol.com.br

# **Bertin**

Bertin is engaged in the processed and fresh meat markets as well as in



## **Products**

- Frozen Boneless Beef
- Canned Beef and Frozen Cooked Beef
- Hamburguer Patties
- Beef Casings
- Beef Offals

## **Juarez Soares**

Commercial Manager juarez.soares@bertin.com.br Languages: English, Spanish and Portuguese.

Parque Industrial S/N, 16.400-110 - Lins / SP - Brazil **2**+55 14 3533 2000 / +55 14 3533 2489 www.bertin.com.br

# Cooperfrigu

The plant of COOPERFRIGU is one of the most modern Slaughtering (1,100 COOPERFRIGU heads per day), Deboning (5,000 M Ton

per month) and Processing plants of Brazil and are conceived to process all the production processes inside the same building. Excellence, Promptness and Competitive Price are the main differentials of COOPERFRIGU that is positioned as one of the best meat producers and exporters in the world since 1997. The plant practices all the following procedures: GMP,SSOPs and HACCP.

## **Products**

- Bovine meat in natura
- Bovine meat offal

## Thomas C.S. Kim

Business Development & Export Director cskim@terra.com.br Languages: English, Korean and Portuguese

AV. Goiás, 917 – Zona Suburbana 77.402-290 - Gurupi / TO - Brazil **2**+55 62 3092 6575 / +55 62 8115 8905 www.cooperfrigu.com.br